## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 21, 2023

## **CURTISS-WRIGHT CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

Number)

Delaware (State or Other Jurisdiction of Incorporation)

001-00134 (Commission File

13-0612970 (IRS Employer Identification No.)

130 Harbour Place Drive, Suite 300 Davidson, NC (Address of Principal Executive Offices)

28036 (Zip Code)

Registrant's telephone number, including area code: (704) 869-4600

Not applicable

(Former name or former address, if changed since last report)	
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):	
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)	
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)	
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	
Securities registered pursuant to Section 12(b) of the Act:	

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	CW	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\square$ 

#### SECTION 2 - FINANCIAL INFORMATION

### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On Tuesday, February 21, 2023, the Company issued a press release announcing financial results for the fourth quarter and full year ended December 31, 2022. A conference call and webcast presentation will be held on Wednesday, February 22, 2023 at 9:00 am ET for management to discuss the Company's fourth quarter and full-year 2022 financial performance as well as expectations for 2023 financial performance. Lynn M. Bamford, Chair and Chief Executive Officer, and K. Christopher Farkas, Vice President and Chief Financial Officer, will host the call. A copy of the press release and the webcast slide presentation are attached hereto as Exhibits 99.1 and 99.2.

The financial press release, access to the webcast, and the accompanying financial presentation will be posted on Curtiss-Wright's website at www.curtisswright.com. In addition, the dial-in number for domestic callers is (800) 274-8461, while international callers can dial (203) 518-9843. The PIN code for all participants is CWQ422. For those unable to join the live presentation, a webcast replay will be available within the Investor Relations section on the Company's website beginning one hour after the call takes place.

The information contained in this Current Report, including Exhibits 99.1 and 99.2, are being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this report shall not be incorporated by reference into any filing of the registrant with the SEC, whether made before or after the date hereof, regardless of any general incorporation language in such filings.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Not applicable.
- (b) Not applicable.
- (c) Exhibits.
  - 99.1 Press Release dated February 21, 2023
  - 99.2 Presentation shown during investor and securities analyst webcast on February 22, 2023

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CURTISS-WRIGHT CORPORATION

By: \( \frac{\sl. Christopher Farkas}{K. Christopher Farkas} \)
\text{Vice-President and Chief Financial Officer} \)

Date: February 22, 2023

EXHIBIT INDEX

Exhibit Number Description

99.1 99.2 Press Release dated February 21, 2023
Presentation shown during investor and securities analyst webcast on February 22, 2023

## Curtiss-Wright Reports Fourth Quarter and Full-Year 2022 Financial Results; Issues Full-Year 2023 Guidance Reflecting Higher Sales, Operating Margin, EPS and Free Cash Flow

Strong Q4 Results Drive Record FY22 Sales, Profitability and Orders

DAVIDSON, N.C.--(BUSINESS WIRE)--February 21, 2023--Curtiss-Wright Corporation (NYSE: CW) reports financial results for the fourth quarter and full-year ended December 31, 2022.

## Fourth Quarter 2022 Highlights:

- Reported sales of \$758 million, operating income of \$157 million, operating margin of 20.8%, diluted earnings per share (EPS) of \$2.82, and free cash flow (FCF) of \$283 million;
- Adjusted sales of \$758 million, up 16% year-over-year;
- Adjusted operating income of \$160 million, up 24%;
- Adjusted operating margin of 21.1%, up 140 basis points;
- Adjusted diluted EPS of \$2.92, up 21%;
- Adjusted FCF of \$299 million, with 265% FCF conversion; and
- New orders of \$714 million, up 5%, reflecting solid demand in Aerospace & Defense (A&D) and Commercial markets.

## Full-Year 2022 Highlights:

- Reported sales of \$2.6 billion, operating income of \$423 million, operating margin of 16.6%, diluted EPS of \$7.62, and FCF of \$257 million;
- Adjusted sales of \$2.6 billion, up 4% year-over-year; Adjusted operating income of \$443 million, up 5%;
- Adjusted operating margin of 17.3%, up 30 basis points;
- Adjusted diluted EPS of \$8.13, up 11%;
- Adjusted FCF of \$296 million, with 94% FCF conversion; Total share repurchases of \$50 million; and
- New orders of \$2.9 billion, up 15%; Backlog up 19%

"Curtiss-Wright delivered record financial performance in the fourth quarter, driven by double-digit organic sales growth in our Aerospace & Defense and Commercial markets, and a strong performance from the recent acquisition of our engineered arresting systems business," said Lynn M. Bamford, Chair and CEO of Curtiss-Wright Corporation. "In addition, we achieved record quarterly Adjusted free cash flow of nearly \$300 million, which generated robust free cash flow conversion of 265%."

"Our full-year 2022 results were highlighted by a strong operational performance, as we produced higher sales and operating income in our Aerospace & Industrial and Naval & Power segments. Further, the strength and resilience of our combined portfolio enabled us to minimize the impact of the challenging supply chain environment, as we generated 30 basis points in full-year operating margin expansion to 17.3%, and delivered double-digit EPS growth. Our results also reflected record orders of \$2.9 billion and a book-to-bill of 1.15x, driven by strong demand across the portfolio."

"Looking to 2023, we anticipate total sales growth of 4% to 6% principally driven by strong growth in our A&D markets, continued operating margin expansion while maintaining steady investments in our technology, and strong Adjusted free cash flow generation ranging from \$360 to \$400 million. As a result, we remain well-positioned with line of sight to the 3-year financial targets that we communicated at our 2021 Investor Day."

## Fourth Quarter 2022 Operating Results

(In millions)	Q4-2022	Q4-20	Change	
Reported				
Sales	\$ 758	\$	667	14%
Operating income	\$ 157	\$	105	49%
Operating margin	20.8%		15.8%	500 bps
Adjusted (1)				
Sales	\$ 758	\$	655	16%
Operating income	\$ 160	\$	129	24%
Operating margin	21.1%		19.7%	140 bps

 ${\it (I)} \ Reconciliations \ of \ Reported \ to \ Adjusted \ operating \ results \ are \ available \ in \ the \ Appendix.$ 

- Adjusted sales of \$758 million increased 16% compared with the prior year, and included a \$9 million or 1% headwind from unfavorable foreign currency translation, mainly within our Aerospace & Industrial segment;
   Total A&D market sales increased 18%, while total Commercial market sales increased 10%;
- In our A&D markets, our results reflected strong growth of 20% in our defense markets, driven by higher defense electronics revenues, the contribution from the acquisition of our engineered arresting systems business and doubledigit sales growth in commercial aerospace;
- In our Commercial markets, we experienced double-digit sales growth in the general industrial market, as well as high-single digit sales growth within the power & process market, despite the wind down on the China Direct AP1000 program; and
  Adjusted operating income of \$160 million increased 24%, while Adjusted operating margin increased 140 basis points to 21.1%, principally driven by favorable overhead absorption on higher revenues in all three segments, as well
- as the benefits of our prior year restructuring and ongoing company-wide operational excellence initiatives.

## Fourth Quarter 2022 Segment Performance

### Aerospace & Industrial

(In millions)	Q4-2022		Q4-2021	Change
Reported				
Sales	\$	223	\$ 210	6%
Operating income	\$	41	\$ 40	2%
Operating margin		18.2%	19.0%	(80 bps)
Adjusted <sup>(1)</sup>				
Sales	\$	223	\$ 208	8%
Operating income	\$	41	\$ 40	2%
Operating margin		18.5%	19.5%	(100 bps)

 ${\it (1)} \ Reconciliations \ of \ Reported \ to \ Adjusted \ operating \ results \ are \ available \ in \ the \ Appendix.$ 

- Adjusted sales of \$223 million, up \$16 million, or 8% overall, and included a \$6 million or 4% headwind from unfavorable foreign currency translation;
   Higher commercial aerospace market revenue was driven by higher sales of actuation and sensors products on numerous narrowbody and widebody platforms;
   Lower aerospace defense market revenue reflected the timing of defense market sales of our actuation and sensors products;
- Strong double-digit revenue growth in the general industrial market reflected continued strong demand for industrial vehicle products serving on-highway, off-highway and specialty platforms, and increased sales of surface treatment
- Adjusted operating income was \$41 million, up 2% from the prior year, while Adjusted operating margin decreased 100 basis points to 18.5%, as favorable absorption on higher sales and the benefits of our ongoing operational excellence initiatives were partially offset by unfavorable mix on actuation products.

### **Defense Electronics**

(In millions)	Q4-2022		Q4-2021	Change	
Reported					
Sales		\$ 236	\$	199	19%
Operating income		\$ 70	\$	52	34%
Operating margin		29.7%	,	26.3%	340 bps
Adjusted (1)					
Sales		\$ 236	\$	200	18%
Operating income		\$ 70	\$	53	33%
Operating margin		29.7%	5	26.5%	320 bps

 ${\it (1)} \ Reconciliations \ of \ Reported \ to \ Adjusted \ operating \ results \ are \ available \ in \ the \ Appendix.$ 

- Adjusted sales of \$236 million, up \$37 million, or 18%, principally reflected strong growth in defense market sales, despite ongoing supply chain headwinds related to the availability of electronic components;
   Higher aerospace defense market revenues reflected increased sales of our embedded computing equipment on various fighter jet and helicopter programs;
   Ground defense market revenue increases reflected higher sales of our tactical communications equipment; and
   Adjusted operating income was \$70 million, up 33% from the prior year, while adjusted operating margin increased 320 basis points to 29.7%, primarily driven by strong absorption on higher defense revenues.

#### Naval & Power

n millions)		(	24-2022	Q	4-2021	Change
Reported						
Sales		\$	298	\$	258	16%
Operating income		\$	59	\$	25	135%
Operating margin			19.7%		9.7%	1,000 bps
Adjusted (1)						
Sales		\$	298	\$	248	20%
Operating income		\$	60	\$	48	26%
Operating margin			20.3%		19.3%	100 bps

 ${\it (1)} \ Reconciliations \ of \ Reported \ to \ Adjusted \ operating \ results \ are \ available \ in \ the \ Appendix.$ 

- Adjusted sales of \$298 million, up \$50 million, or 20%;
   Higher aerospace defense market revenues reflected the contribution from the arresting systems acquisition for arresting systems equipment, principally to international customers;
   Naval defense market revenue increases reflected the strong ramp up on the Columbia-class submarine program partially offset by timing of revenues on the CVN-80 aircraft carrier program;
   Higher power & process market revenues reflected strong growth in nuclear aftermarket sales supporting existing operating reactors as well as increased industrial valve sales in the process market. Those increases were partially offset by the wind down of production on the China Direct AP1000 program; and
- Adjusted operating income was \$60 million, up 26% from the prior year, while adjusted operating margin increased 100 basis points to 20.3%, driven by favorable absorption on higher organic revenues, a solid contribution from the arresting systems acquisition and the benefits of our restructuring initiatives.

#### Free Cash Flow

(In millions)	Q4-2022	Q4-2021	Change
Net cash provided by operating activities	\$ 292	\$ 232	26%
Capital expenditures	(9)	(13)	(29%)
Reported free cash flow	\$ 283	\$ 219	29%
Adjusted free cash flow (1)	\$ 299	\$ 219	37%

(1) A reconciliation of Reported to Adjusted free cash flow is available in the Appendix.

- Reported free cash flow of \$283 million increased \$64 million, primarily due to higher cash earnings and lower taxes;
- Adjusted free cash flow of \$299 million increased \$80 million; and
   Capital expenditures decreased \$4 million compared with the prior year.

### New Orders and Backlog

- New orders of \$714 million increased 5% in the fourth quarter driven by strong demand for defense electronics products and the contribution from our arresting systems acquisition within our A&D markets, and for nuclear aftermarket products within our Commercial markets;
- Full-year 2022 new orders of \$2.9 billion increased 15% and generated an overall book-to-bill of 1.15x, reflecting growth in our A&D and Commercial markets; and
- Backlog of \$2.6 billion, up 19% from December 31, 2021, reflects strong demand in our Defense and Commercial Aerospace markets.

## **Share Repurchase and Dividends**

- During the fourth quarter, the Company repurchased 74,816 shares of its common stock for approximately \$12 million;
   During full-year 2022, the Company repurchased 0.3 million shares for \$50 million; and
   The Company also declared a quarterly dividend of \$0.19 a share.

## Other Items - Completion of Financing of \$300 Million in Senior Notes

• On October 27, 2022, the Company announced the successful completion of a private placement debt offering of \$300 million for senior notes, consisting of \$200 million 4.49% notes due 2032 and \$100 million 4.64% notes due

## Full-Year 2023 Guidance

The Company's full-year 2023 Adjusted financial guidance(1) is as follows:

	2023 Adjusted	
(\$ in millions, except EPS)	Non-GAAP Guidance	% Chg vs 2022
Total Sales	\$2,655 - \$2,710	Up 4% - 6%
Operating Income	\$463 - \$477	Up 5% - 8%
Operating Margin	17.4% - 17.6%	Up 10 - 30 bps
Diluted EPS	\$8.65 - \$8.90	Up 6% - 10%
Free Cash Flow	\$360 - \$400	Un 22% - 36%

<sup>(1)</sup> Reconciliations of Reported to Adjusted 2022 operating results and 2023 financial guidance are available in the Appendix, and exclude first year purchase accounting costs in both periods associated with acquisitions.

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A more detailed breakdown of the Company's 2023 financial guidance by segment and by market, as well as all reconciliations of Reported GAAP amounts to Adjusted non-GAAP amounts, can be found in the accompanying schedules. Historical financial results are available in the Investor Relations section of Curtiss-Wright's website.

## Conference Call & Webcast Information

The Company will host a conference call to discuss fourth quarter and full-year 2022 financial results and expectations for 2023 guidance at 9:00 a.m. ET on Wednesday, February 22, 2023. A live webcast of the call and the accompanying financial presentation, as well as a webcast replay of the call, will be made available on the internet by visiting the Investor Relations section of the Company's website at <a href="https://www.curtisswright.com">www.curtisswright.com</a>.

(Tables to Follow)

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

(\$'s in thousands, except per share data)

			nths End ber 31,		Year Ended December 31,			December 31,				
		2022		2021		2022		2021				
Product sales	\$	646,263	\$	556,911	\$	2,135,882	\$	2,109,617				
Service sales		111,402		109,847		421,143		396,314				
Total net sales		757,665		666,758		2,557,025		2,505,931				
Cost of product sales		399,389		340,432		1,348,569		1,330,191				
Cost of service sales		65,792		64,454		253,847		242,384				
Total cost of sales		465,181		404,886		1,602,416		1,572,575				
Gross profit		292,484		261,872		954,609		933,356				
Research and development expenses		19,032		21,814		80,836		88,489				
Selling expenses		31,199		27,729		121,586		116,956				
General and administrative expenses		85,008		96,532		324,093		326,140				
Loss on divestiture		_		_		4,651		_				
Impairment of assets held for sale				10,432				19,088				
Operating income		157,245		105,365		423,443		382,683				
Interest expense		13,665		10,146		46,980		40,240				
Other income, net		1,434		3,157		12,732		12,067				
Earnings before income taxes		145,014		98,376		389,195		354,510				
Provision for income taxes		(35,991)		(21,797)		(94,847)		(87,351)				
Net earnings	\$	109,023	\$	76,579	\$	294,348	\$	267,159				
Net earnings per share:												
Basic earnings per share	\$	2.85	\$	1.95	\$	7.67	\$	6.61				
Diluted earnings per share	\$	2.82	\$	1.94	\$	7.62	\$	6.58				
Dividends per share	\$	0.19	s	0.18	\$	0.75	\$	0.71				
Dividends per share	Ψ	0.17	Ψ	0.10	Ψ	0.75	Ψ	0.71				
Weighted average shares outstanding:												
Basic		38,296		39,309		38,386		40,417				
Diluted		38,633		39,524		38,649		40,602				

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(\$'s in thousands, except par value)

Property, plant, and equipment, net         342,708           Goodwill         1,544,635         1           Ober intagible assets, net         620,897           Operating lease right-of-use assets, net         153,855           Prepaid pension asset         222,627           Other assets         47,567           Total assets         \$ 4,49,602         \$ 4           Current liabilities:         \$ 202,500         \$ 2	December 31, December 31, 2022 2021
Cash and cash equivalents         \$ 256,974         \$           Receivables, net         724,603         1724,603           Inventories, net         483,113         Assets held for sale         ————————————————————————————————————	
Receivables, net         724,603           Inventories, net         483,113           Assets held for sale         —           Other current assets         52,623           Total current assets         1,517,313         1           Property, plant, and equipment, net         342,708         1           Goodwill         1,544,635         1           Other intangible assets, net         600,897         1           Operating lease right-of-use assets, net         153,855         1           Prepaid pension asset         222,627         Other assets         47,567           Total assets         47,567         \$         4449,602         \$           Current liabilities         2         \$         4 <td></td>	
Inventories, net	\$ 256,974 \$ 171,004
Assets held for sale         —           Other current assets         5,663           Total current assets         1,517,313         1           Property, plant, and equipment, net         342,708         1           Goodwill         1,544,635         1           Other intangible assets, net         620,897         1           Operating lease right-of-use assets, net         153,855         Prepaid pension asset         222,627           Other assets         47,567         4           Total assets         47,567         4           Current liabilities         ****  Current portion of long-term and short-term debt         \$ 202,500         \$           Accounts payable         266,525         ***           Accorned expenses         177,356         ***           Deferred revenue         242,483         ***           Liabilities held for sale         ***         ***           Other current liabilities         971,439         ***           Total current liabilities         132,001         ***           Long-term debt         1,051,900         ***           Long-term operating lease liability         132,275         ***           Long-term operating lease liability         132,275         ***	724,603 647,148
Other current assets         52,623           Total current assets         1,517,313         1           Property, plant, and equipment, net         1,544,635         1           Goodwill         1,544,635         1           Other intangible assets, net         620,897         1           Operating lease right-of-use assets, net         151,835         1           Operating lease right-of-use assets, net         222,627         1           Other assets         222,627         1           Total assets         \$ 449,602         \$ 4           \$ 449,602         \$ 4               *** Current labilities**         \$ 202,500         \$ \$               *** Current labilities**         \$ 202,500         \$ \$               *** Current labilities**         \$ 202,500         \$ \$               *** Current labilities**             \$ 202,500             \$ \$               *** Current labilities**             \$ 202,500             \$ \$               Current portion of long-term and short-term debt             \$ 202,500             \$ \$               Current labilities             \$ 21,243               Total current labilities             \$ 23,35               Lo	483,113 411,567
Total current assets	— 10,988
Property, plant, and equipment, net         342,708           Goodwill         1,544,635         1           Obber intangible assets, net         620,897           Operating lease right-of-use assets, net         153,855           Prepaid pension asset         222,627           Other assets         47,567           Total assets         \$ 4,49,602         \$ 4           Current liabilities         \$ 202,500         \$ 4           Current portion of long-term and short-term debt         \$ 202,500         \$ 20	52,623 67,101
Goodwill         1,544,635         1           Other intangible assets, net         620,897         620,897           Operating lease right-of-use assets, net         153,855         Prepaid pension asset         222,627           Other assets         47,567         47,567         \$ 4           Total assets         \$ 4,449,602         \$ 4           Current portion of long-term and short-term debt         \$ 202,500         \$ 202,	1,517,313 1,307,808
Other intangible assets, net         620,897           Operating lease right-of-use assets, net         153,855           Prepaid pension asset         222,627           Other assets         47,567           Total assets         \$4,449,602         \$4           Current liabilities:           Current portion of long-term and short-term debt         \$202,500         \$           Accounts payable         266,525         Accounts payable         266,525           Accounts payable accoun	342,708 360,031
Operating lease right-of-use assets, net         153,855           Prepaid pension asset         222,677           Other assets         47,567           Total assets         \$ 4,449,602         \$ 4           Current labilities:           Current portion of long-term and short-term debt         \$ 202,500         \$           Accounts payable         266,525         Accrued expenses         177,536         Deferred fevenue         242,483         Liabilities held for sale         —         Other current liabilities         82,395         —           Other current liabilities         323,955         —         —         Other current liabilities         971,439         —           Total current liabilities         371,439         —         —         Other current liabilities         1,051,900         1         —         Other current liabilities         38,348         —         —         —         Other current liabilities         1,051,900         1         —         Other current liabilities         1,051,900         1         1         2,472         —         Other current liabilities         1,051,900         1         1         2,472         —         Other current liabilities         1,051,900         1         1         2,472         2         Exi	1,544,635 1,463,026
Prepaid pension asset         222,627           Other assets         47,567           Total assets         \$ 4,49,602         \$ 4           Liabilities         Secondary 17,556         \$ 202,500         \$ 202	620,897 538,077
Other assets         47,567           Total assets         \$ 4,449,602         \$ 4           Labilities           Current portion of long-term and short-term debt         \$ 202,500         \$           Accounts payable         26,525         Accrued expenses         177,536         Beferred revenue         224,483         Beferred revenue         242,483         Beferred for sale         Begrate         Begr	153,855 143,613
Total assets         \$ 4,449,602         \$ 4           Liabilities           Current portion of long-term and short-term debt         \$ 202,500         \$ 266,525           Accounts payable         266,525         177,536           Accrued expenses         177,536         242,483           Deferred revenue         242,483         242,483           Liabilities held for sale         ————————————————————————————————————	222,627 256,422
Current liabilities	47,567 34,568
Current portion of long-term and short-term debt         \$ 202,500         \$           Accounts payable         266,525         4           Accrued expenses         177,536         177,536           Deferred revenue         242,483         1           Liabilities held for sale         ————————————————————————————————————	\$ 4,449,602 \$ 4,103,545
Current portion of long-term and short-term debt         \$ 202,500         \$           Accounts payable         266,525	
Current portion of long-term and short-term debt         \$ 202,500         \$           Accounts payable         266,525         -           Accrued expenses         177,536         -           Deferred revenue         242,483         -           Liabilities held for sale         -         -           Other current liabilities         82,395         -           Total current liabilities         971,439         -           Long-term debt         1,051,900         1           Accrued pension and other postretirement benefit costs         58,348         -           Long-term operating lease liability         132,275         -           Long-term portion of environmental reserves         12,547         -           Other liabilities         107,973         -           Total liabilities         2,457,483         2           Stockholders' equity           Common stock, \$1 par value         \$ 49,187         \$           Additional paid in capital         134,553         -           Retained earnings         3174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Accounts payable       266,525         Accrued expenses       177,536         Deferred revenue       242,483         Liabilities held for sale       —         Other current liabilities       82,395         Total current liabilities       971,439         Long-term debt       1,051,900       1         Deferred tax liabilities       123,001         Accrued pension and other postretirement benefit costs       58,348         Long-term operating lease liability       132,275         Long-term portion of environmental reserves       12,547         Other liabilities       107,973         Total liabilities       2,457,483       2         Stockholders' equity         Common stock, \$1 par value       \$ 49,187       \$         Additional paid in capital       134,553         Retained earnings       3,174,396       2         Accumulated other comprehensive loss       (258,916)         Less: cost of treasury stock       (1,107,101)       (1	\$ 202,500 \$
Accrued expenses         177,536           Deferred revenue         242,483           Liabilities held for sale         —           Other current liabilities         82,395           Total current liabilities         971,439           Long-term debt         1,051,900         1           Deferred tax liabilities         123,001           Accrued pension and other postretirement benefit costs         58,348           Long-term operating lease liability         132,275           Long-term portion of environmental reserves         107,973           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Deferred revenue         242,483           Liabilities held for sale         —           Other current liabilities         82,395           Total current liabilities         971,439           Long-term debt         1,051,900         1           Deferred tax liabilities         123,001           Accrued pension and other postretirement benefit costs         58,348           Long-term operating lease liability         132,275           Long-term portion of environmental reserves         107,973           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional paid in capital         134,553         2           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)         1           Less: cost of treasury stock         (1,107,101)         (1	
Liabilities held for sale         —           Other current liabilities         82,395           Total current liabilities         971,439           Long-term debt         1,051,900         1           Deferred tax liabilities         123,001           Accrued pension and other postretirement benefit costs         58,348           Long-term operating lease liability         132,275           Long-term portion of environmental reserves         12,547           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Other current liabilities         82,395           Total current liabilities         971,439           Long-term debt         1,051,900         1           Deferred tax liabilities         123,001           Accrued pension and other postretirement benefit costs         58,348           Long-term operating lease liability         132,275           Long-term portion of environmental reserves         12,547           Other liabilities         107,973           Total liabilities         2,457,483         2           Conmon stock, \$1 par value         \$ 49,187         \$           Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1,107,101)	<u> </u>
Total current liabilities         971,439           Long-term debt         1,051,900         1           Deferred tax liabilities         123,001           Accrued pension and other postretirement benefit costs         58,348           Long-term operating lease liability         132,275           Long-term portion of environmental reserves         12,547           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional paid in capital         134,553         \$           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)         \$           Less: cost of treasury stock         (1,107,101)         (1	
Long-term debt         1,051,900         1           Deferred tax liabilities         123,001         1           Accrued pension and other postretirement benefit costs         58,348         1           Long-term operating lease liability         132,275         1           Long-term portion of environmental reserves         107,973         1           Other liabilities         107,973         2           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional paid in capital         134,553         1           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)         1           Less: cost of treasury stock         (1,107,101)         (1	
Deferred tax liabilities	
Accrued pension and other postretirement benefit costs         58,348           Long-term operating lease liability         132,275           Long-term portion of environmental reserves         12,547           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Long-term operating lease liability         132,275           Long-term portion of environmental reserves         12,547           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity         \$49,187         \$           Common stock, \$1 par value         \$49,187         \$           Additional pair in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Long-term portion of environmental reserves         12,547           Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity           Common stock, \$1 par value         \$ 49,187         \$           Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Other liabilities         107,973           Total liabilities         2,457,483         2           Stockholders' equity           Common stock, \$1 par value         \$ 49,187         \$ Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Total liabilities         2,457,483         2           Stockholders' equity         \$         49,187         \$           Common stock, \$1 par value         \$         49,187         \$           Additional paid in capital         134,553         \$           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)         \$           Less: cost of treasury stock         (1,107,101)         (1	
Stockholders' equity           Common stock, \$1 par value         \$ 49,187         \$           Additional paid in capital         134,553           Retained earnings         3,174,396         2           Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	
Common stock, \$1 par value         \$ 49,187         \$ 49,187         \$ 49,187         \$ 49,187         \$ 49,187         \$ 49,187         \$ 49,187         \$ 49,187         \$ 20,187         \$ 2	2,457,483 2,277,055
Additional paid in capital       134,553         Retained earnings       3,174,396       2         Accumulated other comprehensive loss       (258,916)         Less: cost of treasury stock       (1,107,101)       (1	
Additional paid in capital       134,553         Retained earnings       3,174,396       2         Accumulated other comprehensive loss       (258,916)         Less: cost of treasury stock       (1,107,101)       (1	\$ 49,187 \$ 49,187
Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	134,553 127,104
Accumulated other comprehensive loss         (258,916)           Less: cost of treasury stock         (1,107,101)         (1	3,174,396 2,908,827
Less: cost of treasury stock (1,107,101) (1	
Total liabilities and stockholders' equity \$ 4,449,602 \$ 4	\$ 4,449,602 \$ 4,103,545

### Use and Definitions of Non-GAAP Financial Information (Unaudited)

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these Adjusted (non-GAAP) measures provide investors with improved transparency in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors review its financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within this release.

The following definitions are provided:

### Adjusted Sales, Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions, specifically one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; (ii) the sale or divestiture of a business or product line; (iii) pension settlement charges; and (iv) significant legal settlements, impairment costs, and costs associated with shareholder activism, as applicable.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED (UNAUDITED)

		Three Months Ended December 31, 2022					Months End ober 31, 20		% Change		
	As				As				As		
	Reported	Adjust	tments	Adjusted	Reported	Ad	justments	Adjusted	Reported	Adjusted	
Sales:											
Aerospace & Industrial (1)	\$ 223,258	\$	_	\$ 223,258	\$ 209,994	\$	(2,418)	\$ 207,576	6%	8%	
Defense Electronics (2)	236,456		_	236,456	199,259		360	199,619	19%	18%	
Naval & Power (4)	297,951		_	297,951	257,505		(9,401)	248,104	16%	20%	
Total sales	\$ 757,665	\$	_	\$ 757,665	\$ 666,758	\$	(11,459)	\$ 655,299	14%	16%	
Operating income (expense):											
Aerospace & Industrial (1)(3)	\$ 40,599	\$	703	\$ 41,302	\$ 39,943	\$	493	\$ 40,436	2%	2%	
Defense Electronics (2)	70,230		_	70,230	52,433		442	52,875	34%	33%	
Naval & Power (3)(4)(5)	58,717		1,724	60,441	25,025		22,802	47,827	135%	26%	
		-									
Total segments	\$ 169,546	\$	2,427	\$ 171,973	\$ 117,401	\$	23,737	\$ 141,138	44%	22%	
Corporate and other	(12,301)		_	(12,301)	(12,036)		(22)	(12,058)	2%	2%	
Total operating income	\$ 157,245	\$	2,427	\$ 159,672	\$ 105,365	\$	23,715	\$ 129,080	49%	24%	
							1				
	As				As				As		
Operating margins:	Reported			Adjusted	Reported			Adjusted	Reported	Adjusted	
Aerospace & Industrial	18.2%			18.5%	19.0%			19.5%	(80 bps)	(100 bps)	
Defense Electronics	29.7%			29.7%	26.3%			26.5%	340 bps	320 bps	
Naval & Power	19.7%			20.3%	9.7%			19.3%	1,000 bps	100 bps	
Total Curtiss-Wright	20.8%			21.1%	15.8%			19.7%	500 bps	140 bps	
Ü									•	·	
Segment margins	22.4%			22.7%	17.6%			21.5%	480 bps	120 bps	

<sup>(1)</sup> Excludes our build-to-print actuation product line supporting the Boeing 737 Max program, which we substantially exited in the fourth quarter of 2020.

<sup>(2)</sup> Excludes first year purchase accounting adjustments in the prior period.

<sup>(3)</sup> Excludes first year purchase accounting adjustments in the current period.

<sup>(4)</sup> Excludes the results of operations from our German valves business, which was sold in January 2022, including an impairment loss in the prior period.

<sup>(5)</sup> Excludes one-time legal settlement costs in the prior period.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED (UNAUDITED)

	D	Year Ended ecember 31, 20	22	De	Year Ended ecember 31, 20	% Change		
	As Reported	Adjustments	Adjusted	As Reported	Adjustments	Adjusted	As Reported	Adjusted
Sales:								
Aerospace & Industrial (1)	\$ 836,035	s —	\$ 836,035	\$ 786,334	\$ (11,182)	\$ 775,152	6%	8%
Defense Electronics (2)	690,262	_	690,262	724,326	3,600	727,926	(5)%	(5)%
Naval & Power (4)	1,030,728		1,030,728	995,271	(29,869)	965,402	4%	7%
Total sales	\$2,557,025	s –	\$2,557,025	\$2,505,931	\$ (37,451)	\$2,468,480	2%	4%
Operating income (expense):	4							
Aerospace & Industrial (1)(3)	\$ 136,996	\$ 703	,	\$ 121,817	\$ (1,586)	\$ 120,231	12%	15%
Defense Electronics (2)	154,568	_	154,568	159,089	5,134	164,223	(3)%	(6)%
Naval & Power (3)(4)(6)	177,582	14,056	191,638	141,660	34,139	175,799	25%	9%
Total segments	\$ 469,146	\$ 14,759	\$ 483,905	\$ 422,566	\$ 37.687	\$ 460,253	11%	5%
Corporate and other (5)	(45,703)	4,876	(40,827)	(39,883)	53	(39,830)	15%	3%
•								
Total operating income	\$ 423,443	\$ 19,635	\$ 443,078	\$ 382,683	\$ 37,739	\$ 420,422	11%	5%
							As	
Operating margins:	As Reported		Adjusted	As Reported		Adjusted	Reported	Adjusted
Aerospace & Industrial	16.4%		16.5%	15.5%		15.5%	90 bps	100 bps
Defense Electronics	22.4%		22.4%	22.0%		22.6%	40 bps	(10 bps)
Naval & Power	17.2%		18.6%	14.2%		18.2%	300 bps	40 bps
Total Curtiss-Wright	16.6%		17.3%	15.3%		17.0%	130 bps	30 bps
Segment margins	18.3%		18.9%	16.9%		18.6%	140 bps	30 bps

<sup>(1)</sup> Excludes our build-to-print actuation product line supporting the Boeing 737 Max program, which we substantially exited in the fourth quarter of 2020.

<sup>(2)</sup> Excludes first year purchase accounting adjustments in the prior period.

<sup>(3)</sup> Excludes first year purchase accounting adjustments in the current period.

<sup>(4)</sup> Excludes the results of operations from our German valves business, which was sold in January 2022, including a loss on divestiture in the current period and an impairment loss in the prior period.

<sup>(5)</sup> Excludes costs associated with shareholder activism in the current period.

<sup>(6)</sup> Excludes one-time legal settlement costs in the prior period.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED SALES TO ADJUSTED SALES BY END MARKET (UNAUDITED)

	Three Months Ended December 31, 2022				ree Months En ecember 31, 20	% Change		
	As Reported	Adjustments	Adjusted Sales	As Reported	Adjustments	Adjusted Sales	Change in As Reported Sales	Change in Adjusted Sales
Aerospace & Defense markets:								
Aerospace Defense	\$ 172,763	s —	\$ 172,763	\$ 124,815		\$ 124,815	38%	38%
Ground Defense (1)	81,348	_	81,348	61,199	360	61,559	33%	32%
Naval Defense	183,418	_	183,418	179,259	_	179,259	2%	2%
Commercial Aerospace (2)	77,178	_	77,178	71,437	(2,418)	69,019	8%	12%
Total Aerospace & Defense	\$ 514,707	s –	\$ 514,707	\$ 436,710	\$ (2,058)	\$ 434,652	18%	18%
Commercial markets:								
Power & Process (3)	131,598	_	131,598	129,916	(9,401)	120,515	1%	9%
General Industrial	111,360	_	111,360	100,132		100,132	11%	11%
Total Commercial	\$ 242,958	s –	\$ 242,958	\$ 230,048	\$ (9,401)	\$ 220,647	6%	10%
Total Crutica Waight	\$ 757,665	s –	9 757 665	e ((( 750	\$ (11,459)	e 655 200	14%	16%
Total Curtiss-Wright	\$ /5/,005	<b>5</b> —	\$ /5/,005	\$ 000,/58	\$ (11,459)	\$ 055,299	14%	10%
		Year Ended			Year Ended			
	D	Year Ended ecember 31, 20	122	D	Year Ended ecember 31, 20	21		hange
	D		)22	D		21	Change	Change
							Change in As	Change in
	As Reported		Adjusted Sales	As Reported	ecember 31, 20	Adjusted Sales	Change in As	Change
Aerospace & Defense markets:	As	ecember 31, 20	Adjusted	As	ecember 31, 20	Adjusted	Change in As Reported	Change in Adjusted
Aerospace Defense	As	Adjustments	Adjusted	As Reported	Adjustments	Adjusted	Change in As Reported	Change in Adjusted
	As Reported \$ 479,743 219,739	Adjustments \$	Adjusted Sales \$ 479,743	As Reported \$ 452,661 220,290	Adjustments \$ 3,600	Adjusted Sales	Change in As Reported Sales	Change in Adjusted Sales
Aerospace Defense	As Reported \$ 479,743	Adjustments \$	Adjusted Sales \$ 479,743 219,739	As Reported \$ 452,661 220,290	Adjustments \$ 3,600	Adjusted Sales	Change in As Reported Sales	Change in Adjusted Sales
Aerospace Defense Ground Defense (1) Naval Defense Commercial Aerospace (2)	As Reported \$ 479,743 219,739	Adjustments	Adjusted Sales \$ 479,743	As Reported \$ 452,661 220,290	Adjustments \$ 3,600	Adjusted Sales  \$ 452,661 223,890	Change in As Reported Sales	Change in Adjusted Sales 6% (2%)
Aerospace Defense Ground Defense <sup>(1)</sup> Naval Defense	As Reported \$ 479,743 219,739 694,015	Adjustments \$	Adjusted Sales \$ 479,743 219,739 694,015	As Reported \$ 452,661 220,290 710,688 267,722	Adjustments \$ 3,600 (11,182)	Adjusted Sales  \$ 452,661 223,890 710,688	Change in As Reported Sales  6% 0% (2%)	Change in Adjusted Sales 6% (2%) (2%)
Aerospace Defense Ground Defense (1) Naval Defense Commercial Aerospace (2)	As Reported \$ 479,743 219,739 694,015 276,519	Adjustments \$	Adjusted Sales  \$ 479,743 219,739 694,015 276,519	As Reported \$ 452,661 220,290 710,688 267,722	Adjustments \$ 3,600 (11,182)	Adjusted Sales  \$ 452,661 223,890 710,688 256,540	Change in As Reported Sales  6% 0% (2%) 3%	Change in Adjusted Sales 6% (2%) (2%) 8%
Aerospace Defense Ground Defense (1) Naval Defense Commercial Aerospace (2) Total Aerospace & Defense	As Reported \$ 479,743 219,739 694,015 276,519	Adjustments S	Adjusted Sales  \$ 479,743 219,739 694,015 276,519 \$1,670,016	As Reported \$ 452,661 220,290 710,688 267,722	Adjustments \$ 3,600 (11,182) \$ (7,582)	Adjusted Sales  \$ 452,661 223,890 710,688 256,540	Change in As Reported Sales  6% 0% (2%) 3%	Change in Adjusted Sales 6% (2%) (2%) 8%
Aerospace Defense Ground Defense (1) Naval Defense Commercial Aerospace (2) Total Aerospace & Defense Commercial markets:	As Reported \$ 479,743 219,739 694,015 276,519 \$1,670,016	Adjustments S — S — S —	Adjusted Sales  \$ 479,743 219,739 694,015 276,519 \$1,670,016	As Reported \$ 452,661 220,290 710,688 267,722 \$1,651,361	Adjustments \$ 3,600 (11,182) \$ (7,582)	Adjusted Sales  \$ 452,661 223,890 710,688 256,540 \$1,643,779	Change in As Reported Sales  6% 0% (2%) 3% 1%	Change in Adjusted Sales  6% (2%) (2%) (2%) 8% 2%
Aerospace Defense Ground Defense (1) Naval Defense Commercial Aerospace (2) Total Aerospace & Defense  Commercial markets: Power & Process (3)	As Reported \$ 479,743 219,739 694,015 276,519 \$1,670,016	Adjustments S — S — S —	Adjusted Sales  \$ 479,743 219,739 694,015 276,519 \$1,670,016	As Reported \$ 452,661 220,290 710,688 267,722 \$1,651,361	Adjustments  \$	Adjusted Sales  \$ 452,661 223,890 710,688 256,540 \$1,643,779	Change in As Reported Sales  6% 0% (2%) 3% 1%	Change in Adjusted Sales  6% (2%) (2%) (2%) 8% 2%
Aerospace Defense Ground Defense (1) Naval Defense Commercial Aerospace (2) Total Aerospace & Defense  Commercial markets: Power & Process (3) General Industrial	As Reported \$ 479,743 219,739 694,015 276,519 \$1,670,016	Adjustments S — S — S —	Adjusted Sales \$ 479,743 219,739 694,015 276,519 \$1,670,016  472,300 414,709 \$ 887,009	As Reported \$ 452,661 220,290 710,688 267,722 \$1,651,361 473,489 381,081	Adjustments \$ 3,600 (11,182) \$ (7,582)  (29,869) \$ (29,869)	Adjusted Sales  \$ 452,661 223,890 710,688 256,540 \$1,643,779  443,620 381,081	Change in As Reported Sales  6% 0% (2%) 3% 1%	Change in Adjusted Sales  6% (2%) (2%) 8% 2%  6% 9%

<sup>(1)</sup> Excludes first year purchase accounting adjustments in the prior period.
(2) Excludes our build-to-print actuation product line supporting the Boeing 737 MAX program, which we substantially exited in the fourth quarter of 2020.
(3) Excludes the prior period results of our German valves business, which was sold in January 2022.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED DILUTED EARNINGS PER SHARE (UNAUDITED)

	T	hree Mont	ths Ende	ed		Year Ended			
		Decemb	er 31,		December 31,				
	:	2022	:	2021		2022		2021	
Diluted earnings per share - As Reported	\$	2.82	\$	1.94	\$	7.62	\$	6.58	
First year purchase accounting adjustments		0.05		0.02		0.18		0.11	
Divested German valves business		_		0.11		0.14		0.30	
Costs associated with shareholder activism		_		_		0.10		_	
Pension settlement charges		0.05		_		0.09		0.06	
Charges related to legal settlement		_		0.32		_		0.31	
Exit of build-to-print actuation product line		_		0.01		_		(0.02)	
Diluted earnings per share - Adjusted (1)	\$	2.92	\$	2.40	\$	8.13	\$	7.34	

<sup>(1)</sup> All adjustments are presented net of income taxes.

## Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income, excluding contributions from acquisitions and results of operations from divested businesses or product lines during the last twelve months, impairment of assets held for sale and corresponding loss from sale of our industrial valves business in Germany, and foreign currency fluctuations.

### Three Months Ended December 31, 2022 vs. 2021

	Aerospace & Industrial		Defense	Electronics	Nava	al & Power	Total Curtiss-Wright		
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income	
As Reported	6%	2%	19%	34%	16%	135%	14%	49%	
Less: Acquisitions/divestiture	1%	0%	0%	0%	(9%)	(17%)	(3%)	(4%)	
Impairment of assets held for sale	0%	0%	0%	0%	0%	(42%)	0%	(10%)	
Foreign currency	4%	(1%)	0%	(5%)	1%	(2%)	1%	(4%)	
Organic	11%	(1%)	19%	29%	8%	74%	12%	31%	

### Year Ended December 31, 2022 vs. 2021

	Aerospace & Industrial		Defense	Electronics	Nava	l & Power	Total Curtiss-Wright		
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income	
As Reported	6%	12%	(5%)	(3%)	4%	25%	2%	11%	
Less: Acquisitions/divestiture	1%	1%	0%	0%	(1%)	0%	0%	0%	
Loss on divestiture/impairment of									
assets held for sale	0%	0%	0%	0%	0%	(10%)	0%	(4%)	
Foreign currency	3%	1%	1%	(3%)	0%	0%	1%	(1%)	
Organic	10%	14%	(4%)	(6%)	3%	15%	3%	6%	

## Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as net cash provided by operating activities less capital expenditures. Adjusted free cash flow for 2022 excludes: (i) payments associated with the Westinghouse legal settlement and (ii) executive pension payments. The Corporation discloses adjusted free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as adjusted free cash flow divided by adjusted net earnings.

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NON-GAAP FINANCIAL DATA (UNAUDITED)

	Three Mo Decer	onths En	ded	Year Ended December 31,					
	2022		2021	2022		2021			
Net cash provided by operating activities	\$ 292,389	\$	231,907	\$ 294,776	\$	387,668			
Capital expenditures	(9,428)		(13,250)	(38,217)		(41,108)			
Free cash flow	\$ 282,961	\$	218,657	\$ 256,559	\$	346,560			
Westinghouse legal settlement	 			15,000					
Pension payment to former executives	15,753		_	23,967		_			
Adjusted free cash flow	\$ 298,714	\$	218,657	\$ 295,526	\$	346,560			
Adjusted free cash flow conversion	265%		230%	94%		116%			

## CURTISS-WRIGHT CORPORATION

## 2023 Guidance

## As of February 21, 2023

(\$'s in millions, except per share data)

	R	2022 eported GAAP)	Adju (	2022 istments Non- AP)(1,3)	Adj (N	022 justed lon- AP)(1,3)	Re			uidance	Adju (!	023 stments Non- AP)(2,3)			P	202 Adjusted ( (Non-GA	Guidance
								Low		High				Low		High	2023 Chg vs 2022 Adjusted
Sales:																	
Aerospace & Industrial	\$	836	\$	_	\$	836	\$	845	\$	860	\$	_	\$	845	\$	860	1 - 3%
Defense Electronics		690				690		725		750		_		725		750	5 - 9%
Naval & Power		1,031				1,031	_	1,085		1,100			_	1,085		1,100	5 - 7%
Total sales	\$	2,557	\$	_	\$	2,557	\$	2,655	\$	2,710	\$	_	\$	2,655	\$	2,710	4 to 6%
Operating income:																	
Aerospace & Industrial	\$	137	\$	1	\$	138	\$	143	\$	148	\$	_	\$	143	\$	148	4 - 7%
Defense Electronics		155		_		155		165		172		_		165		172	7 - 11%
Naval & Power	_	178		14		192		182		186		8		190		194	(1) - 1%
Total segments		469		15		484		490		506		8		498		514	
Corporate and other		(46)		5		(41)	_	(35)		(38)			_	(35)		(38)	
Total operating income	\$	423	\$	20	- \$	443	\$	455	\$	469	\$	8	\$	463	\$	477	5 to 8%
Interest expense	\$	(47)	\$		\$	(47)	\$	(52)	\$	(54)	\$	_	\$	(52)	\$	(54)	
Other income, net		13		4		17		27		28		_		27		28	
Earnings before income taxes		389		24		413		430		443		8		438		451	
Provision for income taxes	_	(95)		(4)		(99)	_	(103)	_	(106)	_	(2)	_	(105)	_	(108)	
Net earnings	\$	294	\$	20	- \$	314	\$	327	\$	336	\$	6	\$	333	\$	343	
Diluted earnings per share	\$	7.62	\$	0.51	\$	8.13	\$	8.49	\$	8.74	\$	0.16	\$	8.65	\$	8.90	6 to 10%
Diluted shares outstanding		38.6				38.6		38.5		38.5				38.5		38.5	
Effective tax rate		24.4%				24.0%		24.0%	b	24.0%				24.0%	b	24.0%	
Operating margins:		1.6 407				16.50/		17.00		17.00/				17.00		17.20/	50 - 501
Aerospace & Industrial		16.4%				16.5%		17.0%		17.2%				17.0%		17.2%	50 to 70 bps
Defense Electronics		22.4%				22.4%		22.7%		22.9%				22.7%		22.9%	30 to 50 bps
Naval & Power		17.2%				18.6%		16.7%		16.9%				17.5%		17.7%	(110) to (90) bps
Total operating margin		16.6%				17.3%		17.1%	ó	17.3%				17.4%	ó	17.6%	10 to 30 bps
E 1.6		255		20		20.0		250		200		10		266		400	
Free cash flow	\$	257	\$	39	\$	296	\$	350	\$	390	\$	10	\$	360	\$	400	

Notes: Full year amounts may not add due to rounding.

<sup>(1) 2022</sup> Adjusted financials exclude the impact of first year purchase accounting adjustments, the loss on sale of our German valves business, costs associated with shareholder activism and pension settlement charges related to the retirement of two former executives.
(2) 2023 Adjusted financials exclude the impact of first year purchase accounting adjustments.

<sup>(3)</sup> Free Cash Flow is defined as cash flow from operations less capital expenditures. 2022 Adjusted Free Cash Flow excluded one-time pension settlement payments of \$24 million and a legal settlement payment of \$15 million. 2023 Adjusted Free Cash Flow guidance excludes a legal settlement payment of \$10 million.

## CURTISS-WRIGHT CORPORATION 2023 Sales Growth Guidance by End Market As of February 21, 2023

	2023 % Change vs 2022 Adjusted(1)	% Total Sales
Aerospace & Defense Markets		
Aerospace Defense	9 - 11%	20%
Ground Defense	4 - 6%	9%
Naval Defense	4 - 6%	27%
Commercial Aerospace	5 - 7%	11%
Total Aerospace & Defense	6 - 8%	67%
Commercial Markets		
Power & Process	Flat	18%
General Industrial	2 - 4%	16%
Total Commercial	0 - 2%	33%
Total Curtiss-Wright Sales	4 - 6%	100%

Note: Sales percentages may not add due to rounding.

<sup>(1) 2023</sup> and 2022 Sales include the contribution from the engineered arresting systems business, acquired on June 30, 2022, to the Aerospace Defense market.

#### **About Curtiss-Wright Corporation**

Curtiss-Wright Corporation (NYSE:CW) is a global integrated business that provides highly engineered products, solutions and services mainly to Aerospace & Defense markets, as well as critical technologies in demanding Commercial Power, Process and Industrial markets. We leverage a workforce of approximately 8,100 highly skilled employees who develop, design and build what we believe are the best engineered solutions to the markets we serve. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing innovative solutions through trusted customer relationships. For more information, visit <a href="https://www.curtisswright.com">www.curtisswright.com</a>.

Certain statements made in this press release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of the Company's acquisitions, and future cash flow from operations, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in the competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at www.curtisswright.com.

### Contacts

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FEBRUARY 22, 2023

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## SAFE HARBOR STATEMENT

Please note that the information provided in this presentation is accurate as of the date of the original presentation. The presentation will remain posted on this website from one to twelve months following the initial presentation, but content will not be updated to reflect new information that may become available after the original presentation posting. The presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation-Reform Act of 1995. Such forward-looking statements only speak as of the date of this report and Curtiss-Wright Corporation assumes no obligation to update the information included in this report. Such forward-looking statements include, among other things, management's estimates of future performance, revenue and earnings, our management's growth objectives, our management's ability to integrate our acquisition, and our management's ability to produce consistent operating improvements. These forward-looking statements are based on expectations as of the time the statements were made only, and are subject to a number of risks and uncertainties which could cause us to fail to achieve our then-current financial projections and other expectations, including the impact of a global pandemic or national epidemic.

This presentation also includes certain non-GAAP financial measures with reconciliations to GAAP financial measures being made available in the earnings release and this presentation that are posted to our website and furnished with the SEC. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at www.sec.gov.



## **CURTISS-WRIGHT DELIVERED A SOLID FINISH TO 2022**

## Fourth Quarter 2022 Highlights

- Sales of \$758 Million increased 16% overall
  - Defense markets up 20% reflecting strong conversion on backlog and contribution from arresting systems acquisition
  - Comm'l Aerospace up LDD; Solid growth in OEM and AM
  - Commercial markets up 10%, reflecting strong demand in Nuclear, Process and General Industrial end markets
- Strong Operating Margin expansion up 140 bps to 21.1%
  - Higher profitability in Defense Electronics and Naval & Power segments; Benefits of ongoing company-wide operational excellence initiatives
- Diluted EPS of \$2.92, up 21%
- Record FCF of \$299M; 265% FCF conversion
- New Orders up 5%
  - Strong and growing order book in Defense

# FY2022 Highlights

- Sales up 4%, Operating Income up 5% and double-digit growth in Diluted EPS
- Achieved Operating Margin of 17.3%, up 30 bps YOY
  - Benefit of company-wide operational excellence initiatives
  - Despite global supply chain challenges impacting timing of Defense Electronics revenues and wind down on CAP1000 program
- Record New Orders up 15%, Backlog up 19%
- Delivering value through M&A, share repurchases & dividends
  - Engineered arresting systems acquisition a strong strategic fit

## Initial FY2023 Guidance

 Expect MSD Sales growth, continued margin expansion and EPS growth, and solid FCF generation



Note: 2022 results and 2023 guidance presented on an Adjusted (Non-GAAP) basis, unless noted

# FOURTH QUARTER 2022 FINANCIAL REVIEW

(\$ in millions)	Q4'22 Adjusted	Q4'21 Adjusted	Chg vs. Q4'21	Key Drivers
Aerospace & Industrial	\$223	\$208	8%	<ul> <li>Double-digit growth in both Commercial Aerospace (OEM) and General Industrial (industrial vehicles and surface treatment services); Partially offset by timing in Defense markets</li> </ul>
Defense Electronics	\$236	\$200	18%	<ul> <li>Strong growth in Aerospace Defense (C5/ISR programs) and Ground Defense (tactical communications equipment)</li> </ul>
Naval & Power	\$298	\$248	20%	<ul> <li>Strong contribution from arresting systems acquisition and solid growth in Naval Defense (higher Columbia-class submarine revenues)</li> <li>Strong growth in Commercial Nuclear and Process; Partially offset by wind down on CAP1000</li> </ul>
Total Sales	\$758	\$655	16%	
Aerospace & Industrial Margin	\$41 18.5%	\$40 19.5%	2% (100 bps)	Favorable absorption on solid sales growth, partially offset by unfavorable mix
Defense Electronics  Margin	\$70 29.7%	\$53 26.5%	33% 320 bps	Favorable absorption on higher A&D revenues
Naval & Power Margin	\$60 20.3%	\$48 19.3%	26% 100 bps	<ul> <li>Favorable absorption on higher revenues partly offset by unfavorable mix (wind down on CAP1000)</li> <li>Strong contribution from arresting systems acquisition</li> <li>Benefit of prior-year restructuring initiatives</li> </ul>
Corporate and Other	(\$12)	(\$12)	(2%)	
Total Op. Income	\$160 21.1%	\$129 19.7%	24% 140 bps	Strong sales growth across all A&D and Commercial markets drove solid Q4 operating margin expansion



Notes: Amounts may not add due to rounding. 2022 results included partial year sales contribution from engineered arresting systems acquisitio

Q4 2022 Larmings Freschauton

# 2023 END MARKET SALES GROWTH GUIDANCE (As of February 21, 2023)

	2023E Growth vs 2022	2023E % Sales	
Aerospace Defense	9%-11%	20%	Solid organic growth in defense electronics revenues on various C5/ISR programs;     Contribution from arresting systems acquisition
Ground Defense	4%-6%	9%	Higher tactical communications equipment revenues
Naval Defense	4%-6%	27%	Solid revenue growth on Columbia-class and Virginia-class submarines, and CVN-81 aircraft carrier, partially offset by lower CVN-80 A/C revenues
Commercial Aerospace	5%-7%	11%	Solid growth in OEM (narrowbody and widebody); Up 7%-9% excl. FX impact
Total Aerospace & Defense	6% - 8%	67%	Strong backlog driving steady growth in Defense markets
Power & Process	Flat [Up >5% excl CAP1000]	18%	<ul> <li>Solid revenue growth in Nuclear driven by U.S. aftermarket and Gen IV SMRs, and in Process for valves and subsea pump development to O&amp;G market</li> <li>Reflects MSD growth offset by lower CAP1000 program revenues (wind down)</li> </ul>
General Industrial	2%-4%	16%	Solid growth in industrial vehicles and surface treatment services; Up 3%-5% excl. FX
Total Commercial	0% - 2%	33%	Continued solid demand, up 3% - 5% excl. CAP1000
Total Curtiss-Wright	4% - 6%	100%	Organic sales of 3% - 5%



Note: Amounts shown for % of Total Sales may not add due to rounding. 2022 results included partial year sales contribution from engineered arresting systems acquisition.

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# 2023 FINANCIAL GUIDANCE (As of February 21, 2023)

(\$ in millions)	2023EAdjusted	% Change vs 2022	
Aerospace & Industrial	\$845 - 860	1% - 3%	Solid growth in Commercial Aerospace mainly offset by reduced Defense (timing of programs) and FX (1%)
Defense Electronics	\$725 - 750	5% - 9%	Strong Defense market growth driven by record backlog; Expecting supply chain improvement in H2'23     Higher Aerospace Defense (embedded computing) and Ground Defense (tactical communications)
Naval & Power	\$1,085 - 1,100	5% - 7%	<ul> <li>Naval Defense LSD growth driven by Columbia-class submarine and CVN-81 aircraft carrier programs</li> <li>MSD growth in Commercial Nuclear and Process, partially offset by wind down on CAP1000 program</li> <li>MSD sales growth contribution from arresting systems acquisition</li> </ul>
Total Sales	\$2,655 - 2,710	4% - 6%	Organic sales of 3% - 5%, driven by strong growth in A&D markets
Aerospace & Industrial Margin	\$143 - 148 17.0% - 17.2%	4% - 7% 50 - 70 bps	Favorable absorption on Comm'l market sales, partially offset by timing of defense revenues     Benefit of ongoing operational excellence initiatives
Defense Electronics Margin	\$165 - 172 22.7% - 22.9%	7% - 11% 30 - 50 bps	Strong absorption on higher A&D revenues
Naval & Power Margin	\$190 - 194 17.5% - 17.7%	(1)% - 1% (90 - 110) bps	<ul> <li>Favorable absorption on organic sales (Defense, Nuclear and Process)</li> <li>Solid contribution from acquisition (Expected to be in-line with overall CW operating margin)</li> <li>Profitability offset by wind down on CAP1000 program and shift to development contracts (subsea pump)</li> </ul>
Corporate and Other	(\$35 - 38)	8% - 15%	Principally due to lower pension and FX
Total Op. Income CW Margin	\$463 - 477 17.4% - 17.6%	5% - 8% +10 - 30 bps	Delivering Operating Margin expansion while continuing to grow engineering spend



Note: 2022 results included partial year sales contribution from engineered arresting systems acquisition

# 2023 FINANCIAL GUIDANCE (As of February 21, 2023)

(\$ in millions, except EPS)	2022 Adjusted	2023E Adjusted	% Change vs 2022	
Total Sales	\$2,557	\$2,655 - 2,710	4% - 6%	
Total Operating Income	\$443	\$463 - 477	5% - 8%	Growth in Operating Income exceeds Sales (aligns w/ Investor Day)
Other Income	\$17	\$27 - 28		Higher pension income
Interest Expense	(\$47)	(\$52 - 54)		Impact of higher interest rates
Diluted EPS	\$8.13	\$8.65 - 8.90	6% - 10%	Line of sight to achieve 3-year target of double-digit growth
Diluted Shares Outstanding	38.6	~38.5		Min. \$50M share repurchase in '23
Free Cash Flow	\$296	\$360 - 400	22% - 36%	Strong FCF from Operations, incl. Supply Chain Management
FCF Conversion	94%	>110%(at midpt)		Continued solid FCF conversion
Capital Expenditures	\$38	\$50 - 60		<ul> <li>Expect return to more normalized levels</li> <li>Average ~2% of Sales (over time)</li> </ul>
Depreciation & Amortization	\$112	\$110 - 115		



Note: 2022 results included partial year sales contribution from engineered arresting systems acquisition

# CONTINUED LINE OF SIGHT TO 3-YEAR FINANCIAL TARGETS (2021-2023)

## CHANGING DYNAMICS SINCE 2021 INVESTOR DAY

## Tailwinds:

- Strong bipartisan support for U.S. Defense budget + FMS
- Positive government legislation (Infrastructure, IRA)
- Rising pro-nuclear sentiment and need for energy independence (Gen III+ AP1000, Gen IV SMRs/ARs)
- Faster than expected recovery in industrial vehicles and process markets

## Headwinds:

- Ongoing global supply chain disruption (semiconductors, electronic components, freight and delivery)
- Macro-level headwinds (Rising inflation / interest rates, higher USD, recessionary concerns, COVID)
- Defense: FY22 impacted by 180-day CR and slower outlays
- Commercial aerospace market slower to recover
- IRC Sec. 174 R&D tax amortization



## **FAVORABLE OUTCOMES**

- Delivering value through disciplined acquisition strategy (PacStar, Engineered Arresting Systems)
- Record order book positioned for solid organic growth
- Growing strategic R&D funding to drive innovation
- Cross-over technology wins across the portfolio
- Success in driving operational and commercial excellence initiatives (OI Growth > Revenue Growth)



## CURTISS-WRIGHT REMAINS WELL POSITIONED FOR LONG-TERM PROFITABLE GROWTH

- Strong backlog exiting 2022 provides visibility and confidence in long-term outlook
- FY23 Sales growth of 4% 6%, driven by strength in A&D markets
  - Expect to benefit from multi-year growth in Defense markets and continued ramp up in Commercial Aerospace
  - Remain aligned with long-term secular growth trends in Commercial markets
- Continued Operating Margin expansion, Expect 10 30 bps increase to 17.4% 17.6%
- Strong balance sheet and long-term FCF outlook support commitment to a disciplined capital allocation strategy
- Maintain line of sight to Investor Day financial targets for 2023



Note: 2022 results included partial year sales contribution from engineered arresting systems acquisition





## NON-GAAP FINANCIAL INFORMATION

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these Adjusted (non-GAAP) measures provide investors with improved transparency in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within the Company's earnings press release.

#### The following definitions are provided:

#### Adjusted Sales, Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions in the prior year, specifically one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; (ii) the sale or divestiture of a business or product line; (iii) pension settlement charges; and (iv) significant legal settlements, impairment costs, and costs associated with shareholder activism, as applicable.

#### Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income, excluding contributions from acquisitions made during the last twelve months, loss on divestiture of the German valves business, and foreign currency fluctuations.

### Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as net cash provided by operating activities less capital expenditures. Adjusted free cash flow for 2022 excludes: (i) payments associated with the Westinghouse legal settlement and (ii) executive pension payments. The Corporation discloses adjusted free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as adjusted free cash flow divided by adjusted net earnings.

### EBITDA

EBITDA is defined as Net Earnings before Interest, Tax, Depreciation and Amortization.



# FOURTH QUARTER 2022: END MARKET SALES GROWTH

(\$ in millions)	Q4'22 Adjusted	Q4'21 Adjusted	Chg vs. Q4'21	Key Drivers
Aerospace Defense	\$173	\$125	38%	Higher revenues of arresting systems equipment (acquisition) and higher embedded computing revenues on various C5ISR programs
Ground Defense	\$81	\$62	32%	Higher tactical communications equipment revenues
Naval Defense	\$184	\$179	2%	Higher Columbia-class submarine and fleet services partially offset by lower CVN-80 aircraft carrier revenues
Commercial Aerospace	\$77	\$69	12%	Strong OEM demand for actuation, sensors and services on narrowbody and widebody platforms
Total A&D Markets	\$515	\$435	18%	
Power & Process	\$132	\$121	9%	Strong growth in Commercial nuclear and process markets, partially offset by lower CAP1000 revenues (wind down)
General Industrial	\$111	\$100	11%	Continued strong demand for industrial vehicles products and higher sales of surface treatment services
<b>Total Commercial Markets</b>	\$243	\$221	10%	
Total Curtiss-Wright	\$758	\$655	16%	

CURTISS -WRIGHT

Note: Amounts may not add down due to rounding

# **FULL YEAR 2022: END MARKET SALES GROWTH**

(\$ in millions)	FY'22 Adjusted	FY'21 Adjusted	Chg vs. FY'21	Key Drivers
Aerospace Defense	\$480	\$453	6%	Higher revenues of arresting systems equipment (acquisition), partially offset by lower embedded computing and actuation equipment revenues on various programs
Ground Defense	\$220	\$224	(2%)	Lower revenues on tactical communications equipment and ground vehicle programs, partially offset by higher revenue on ground missile launchers
Naval Defense	\$694	\$711	(2%)	Lower CVN-80 aircraft carrier and Virginia-class submarine program revenues, partially offset by higher Columbia-class submarine and CVN-81 aircraft carrier
Commercial Aerospace	\$277	\$257	8%	Solid OEM demand for actuation, sensors and services on narrowbody and widebody platforms, partially offset by reduced sales of avionics and flight test equipment
Total A&D Markets	\$1,670	\$1,644	2%	
Power & Process	\$472	\$444	6%	Strong growth in Commercial nuclear and process markets, partially offset by lower CAP1000 revenues (wind down)
General Industrial	\$415	\$381	9%	Continued strong demand for industrial vehicles products (on/off-highway) and higher sales of surface treatment services
<b>Total Commercial Markets</b>	\$887	\$825	8%	
Total Curtiss-Wright	\$2,557	\$2,468	4%	

CURTISS – WRIGHT

Note: Amounts may not add down due to rounding

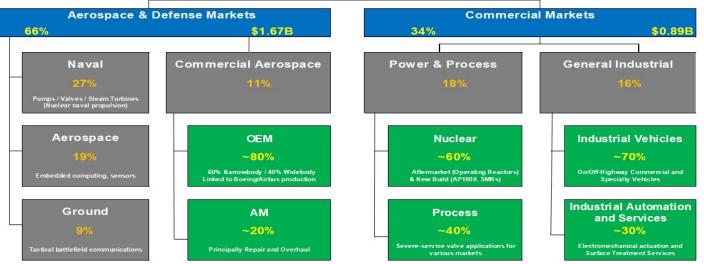
## 2022 END MARKET SALES WATERFALL

FY'22 Adjusted:
Overall UP 4%

A&D Markets UP 2%

Comm'l Markets UP 8%

## Total 2022 CW End Markets \$2.557B



Note: Amounts may not add down due to rounding.

- Power & Process market sales concentrated in Naval & Power segment
- General Industrial sales concentrated in Aerospace & Industrial segment

Q4 2022 Earnings Presentation 14

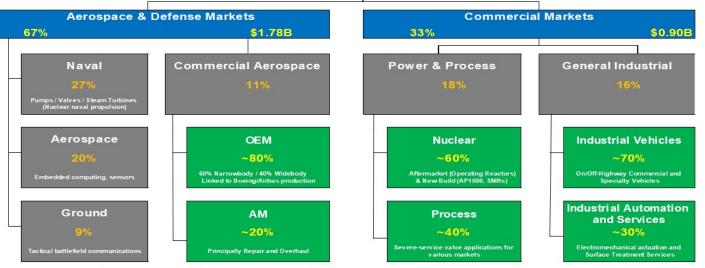
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# 2023E END MARKET SALES WATERFALL (as of February 21, 2023)

FY'23 Adjusted Guidance: Overall UP 4 - 6%

A&D Markets UP 6 - 8% Comm'l Markets UP 0 - 2%

## **Total 2023 CW End Markets** \$2.655B - 2.710B



Note: Amounts shown for % of Total Sales may not add due to rounding.

- Power & Process market sales concentrated in Naval & Power segment General Industrial sales concentrated in Aerospace & Industrial segment