### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(D) of the Securities Exchange Act of 1934

Date of Report: (Date of earliest event reported): May 3, 2017

#### **CURTISS-WRIGHT CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

Delaware	1-134	13-0612970
State or Other Jurisdiction of Incorporation or Organization	Commission File Number	IRS Employer Identification No.
<u>Charlo</u> Addres	Ballantyne Corporate Place, Suite 400 tte, North Carolina s of Principal Executive Offices tegistrant's telephone number, including area code: (704) 869	28277 Zip Code -4600
	(Former name or former address, if changed since last repor	t)
Check the appropriate box below if the Form 8-I provisions (see General Instruction A.2. below):	K filing is intended to simultaneously satisfy the filing obligation	on of the registrant under any of the following
	,	
	1	

#### **SECTION 2 – FINANCIAL INFORMATION**

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On Wednesday, May 3, 2017, the Company issued a press release announcing financial results for the first quarter ended March 31, 2017. A conference call and webcast presentation will be held on May 4, 2017 at 9:00 am EDT for management to discuss the Company's first quarter 2017 performance. David C. Adams, Chairman and CEO, and Glenn E. Tynan, Vice President and CFO, will host the call. A copy of the press release and the webcast slide presentation are attached hereto as Exhibits 99.1 and 99.2.

The financial press release, access to the webcast, and the accompanying financial presentation will be posted on Curtiss-Wright's website at <a href="https://www.curtisswright.com">www.curtisswright.com</a>. In addition, the Listen-Only dial-in number for domestic callers is (844) 220-4970, while international callers can dial (262) 558-6349. For those unable to participate live, a webcast replay will be available for 90 days on the Company's website beginning one hour after the call takes place. A conference call replay will also be available for seven days.

Conference Call Replay: Domestic (855) 859-2056 International (404) 537-3406 Passcode 93344598

The information contained in this Current Report, including Exhibits 99.1 and 99.2, are being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this report shall not be incorporated by reference into any filing of the registrant with the SEC, whether made before or after the date hereof, regardless of any general incorporation language in such filings.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Not applicable.
- (b) Not applicable.
- (c) Exhibits.
- 99.1 Press Release dated May 3, 2017
- 99.2 Presentation shown during investor and securities analyst webcast on May 4, 2017

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **CURTISS-WRIGHT CORPORATION**

By: /s/ Glenn E. Tynan

Glenn E. Tynan Vice-President and Chief Financial Officer

Date: May 3, 2017

#### EXHIBIT INDEX

Exhibit Number	Description
99.1 99.2	Press Release dated May 3, 2017 Presentation shown during investor and securities analyst webcast on May 4, 2017

#### Curtiss-Wright Reports First Quarter 2017 Financial Results; Raises Full-Year EPS Guidance

CHARLOTTE, N.C.--(BUSINESS WIRE)--May 3, 2017--Curtiss-Wright Corporation (NYSE: CW) reported financial results for the first quarter ended March 31, 2017

#### First Quarter 2017 Highlights

- Diluted earnings per share (EPS) of \$0.73, ahead of expectations; EPS included a discrete tax benefit of \$0.09, as defined herein;
- Net sales of \$524 million, up 4%, including 3% organic growth;
- Operating income of \$51 million;
- Operating margin of 9.8%, including 110 basis point dilution from acquisitions;
- New orders of \$644 million, up 2%, driving book-to-bill to 1.23;
- Backlog of \$2.1 billion increased 7% from December 31, 2016; and
- Share repurchases of approximately \$12 million.

#### Full-Year 2017 Business Outlook

- Maintaining operating margin guidance range of 14.6% to 14.7%;
- Increasing EPS guidance by \$0.10 to new range of \$4.40 to \$4.50, primarily due to the adoption of ASU No. 2016-09 for share-based compensation; and
- Maintaining free cash flow guidance range of \$260 million to \$280 million.

"Our first quarter results were ahead of our expectations as solid 4% top-line growth drove a stronger EPS performance than anticipated," said David C. Adams, Chairman and CEO of Curtiss-Wright Corporation. "While our overall profitability was negatively impacted by the first-year purchase accounting costs associated with our recent acquisition of Teletronics Technology Corporation (TTC), we achieved higher organic sales and operating income growth in each of our segments in the first quarter."

"We are off to a solid start to 2017 and anticipate steady, sequential margin improvement over the remainder of the year. Our ongoing commitment to margin expansion is driving increased profitability and enabling us to continue mitigating several challenging end market conditions. Overall, we believe that our continued focus on delivering solid profitability and free cash flow, maintaining a balanced capital allocation and driving for top-quartile financial performance will continue to enhance shareholder value."

#### First Quarter 2017 Operating Results from Continuing Operations

(In thousands)	 1Q-2017	1	Q-2016	Change
Sales	\$ 523,591	\$	503,507	4%
Operating income	51,227		57,263	(11%)
Operating margin	9.8%		11.4%	(160 bps)

#### Sales

Sales of \$524 million in the first quarter increased \$20 million, or 4%, compared with the prior year, reflecting a \$15 million, or 3%, increase in organic sales, and a \$10 million, or 2%, contribution from acquisitions, partially offset by \$5 million, or (1%), in unfavorable foreign currency translation. Higher organic sales primarily reflect improved industrial demand in the Commercial/Industrial segment and higher AP1000 revenue in the Power segment. Higher Defense segment sales principally reflect the contribution from our recent acquisition of TTC, completed in early 2017.

From an end market perspective, sales to the defense markets increased 5%, while sales to the commercial markets increased 3%, compared with the prior year. Please refer to the accompanying tables for a breakdown of sales by end market.

#### **Operating Income**

Operating income in the first quarter was \$51 million, a decrease of \$6 million, or 11%, compared with the prior year, primarily due to purchase accounting costs from the recent TTC acquisition in the Defense segment and higher non-segment expenses. These costs were partially offset by increased operating income in the Commercial/Industrial segment resulting from higher sales, as well as higher operating income on the AP1000 program in the Power segment.

Operating margin was 9.8%, a decrease of 160 basis points over the prior year, reflecting the dilution from recent acquisitions partially offset by the benefits of our ongoing margin improvement initiatives. Excluding 110 basis points in margin dilution from acquisitions, operating margin would only have been down 50 basis points to 10.9%, primarily due to higher non-segment expenses and changes in sales mix compared with the prior year.

#### Non-segment Expense

Non-segment expenses increased by \$3 million compared with the prior year, principally due to higher foreign currency transactional losses.

#### **Net Earnings**

First quarter net earnings were nearly flat compared with the prior year, as lower operating income and higher interest expense were mainly offset by lower taxes. Our effective tax rate for the current quarter was 20.9%, a decrease from 31.0% in the prior year, principally driven by our adoption of Accounting Standards Update (ASU) 2016-09 Improvements to Employee Share-Based Payment Accounting, which resulted in a discrete tax benefit of \$4.0 million. The adoption was on a prospective basis and therefore had no impact on prior years' results. Excluding this discrete item, our effective tax rate for the current quarter would have been 30.5%.

#### Free Cash Flow

(In thousands)	1	Q-2017	1	Q-2016
Net cash provided by (used for) operating activities	\$	(24,941)	\$	70,260
Capital expenditures		(10,374)		(8,825)
Free cash flow	\$	(35,315)	\$	61,435

Free cash flow, defined as cash flow from operations less capital expenditures, was (\$35 million) for the first quarter of 2017, a decrease of \$97 million compared with the prior year. Net cash provided by (used for) operating activities decreased \$95 million to (\$25 million), primarily due to lower advanced payments on the AP1000 program and the unwinding of our interest rate swaps, which benefited prior year results. Capital expenditures increased by approximately \$2 million to \$10 million, related to the completion of the facility consolidation in the Commercial/Industrial segment.

#### **New Orders and Backlog**

New orders of \$644 million in the first quarter increased 2% compared to the prior year, as higher orders within the Defense and Power segments were partially offset by lower orders within the Commercial/Industrial segment. Backlog of \$2.1 billion increased 7% from December 31, 2016, due to gains in all three segments.

#### Other Items - Share Repurchase

During the first quarter, the Company repurchased 125,000 shares of its common stock for approximately \$12 million.

#### Full-Year 2017 Guidance

The Company is updating its full-year 2017 financial guidance as follows:

Total sales Operating income	Prior Guidance	Current Guidance
Total sales	\$2.17 - \$2.21 billion	No change
Operating income	\$316 - \$325 million	No change
Operating margin	14.6% - 14.7%	No change
Interest expense	\$40 - \$41 million	No change
Diluted earnings per share	\$4.30 - \$4.40	\$4.40 - \$4.50
Diluted shares outstanding	44.9 million	No change
Free cash flow	\$260 - \$280 million	No change

#### Notes:

- Full-year 2017 guidance includes the acquisition of TTC, which adds \$65 million in sales to the Defense segment, and is breakeven on operating income and earnings per share, including purchase accounting costs.
- Full-year 2017 guidance reflects the impact of a discrete tax benefit of \$4.0 million from the adoption of ASU 2016-09 Improvements to Employee Share-Based Payment Accounting. This change resulted in a \$0.10 increase to our prior EPS guidance.
- A more detailed breakdown of the Company's 2017 guidance by segment and by market can be found in the accompanying schedules.

#### First Quarter 2017 Segment Performance

#### Commercial/Industrial

(In thousands)	1Q	-2017	10	2-2016	Change
Sales	\$	278,822	\$	274,727	1%
Operating income		30,621		30,052	2%
Operating margin		11.0%		10.9%	10 bps

Sales for the first quarter were \$279 million, an increase of \$4 million, or 1%, over the prior year. Organic sales increased 3%, excluding \$4 million in unfavorable foreign currency translation. In the general industrial market, we experienced improved demand for industrial vehicle and industrial automation products, partially offset by reduced sales of severe-service valves serving the energy markets. Elsewhere, we experienced declines in the commercial aerospace market, primarily due to reduced sales to Boeing on the 737 and 787 programs. In the naval defense market, we experienced lower revenues on the Virginia-class submarine program, based on the timing of production.

Operating income in the first quarter was \$31 million, up 2% from the prior year, while operating margin improved 10 basis points to 11.0%. These improvements in operating income and margin reflect higher sales and improved profitability for industrial vehicle products driven by our ongoing margin improvement initiatives. This performance was partially offset by decreased profitability for industrial valves and surface treatment services, due to lower sales volumes. We also experienced lower profitability for sensors and controls products, due to unfavorable mix. Lastly, favorable foreign currency translation added approximately \$1 million to current quarter operating income.

#### Defense

(In thousands)	1Q-2017	1Q-2016	Change
Sales	\$ 114,662	\$ 105,391	9%
Operating income	11,155	16,845	(34%)
Operating margin	9.7%	16.0%	(630 bps)

Sales for the first quarter were \$115 million, an increase of \$9 million, or 9%, from the prior year. These results primarily reflect a \$10 million contribution from our recent acquisition of TTC, partially offset by \$1 million in unfavorable foreign currency translation. In the aerospace defense market, we experienced higher sales of data acquisition and flight test equipment on various fighter jet programs, including the F-35 Joint Strike Fighter, as well as higher sales of embedded computing products, most notably on the Global Hawk program. Those gains were partially offset by reduced sales on several military helicopter programs. In the ground defense market, we experienced higher sales of our turret drive stabilization systems to international customers.

Operating income in the first quarter was \$11 million, a decrease of \$6 million, or 34%, compared with the prior year, while operating margin decreased 630 basis points to 9.7%. This performance was primarily driven by purchase accounting costs related to our recent acquisition of TTC. Excluding the effects of this acquisition, operating income increased 2%, while operating margin increased 20 basis points to 16.2% compared with the prior year, driven primarily by the benefits of our ongoing margin improvement initiatives.

#### Power

(In thousands)	 1Q-2017	1(	2-2016	Change
Sales	\$ 130,107	\$	123,389	5%
Operating income	16,540		14,628	13%
Operating margin	12.7%		11.9%	80 bps

Sales for the first quarter were \$130 million, an increase of \$7 million, or 5%, from the prior year. These results primarily reflect higher AP1000 revenues within the power generation market, primarily on the 2015 China Direct contract, partially offset by lower aftermarket sales supporting currently operating nuclear reactors. In the naval defense market, higher revenues for development on the new Columbia class submarine program were partially offset by lower revenues on the CVN-79 aircraft carrier program as production is nearing completion, and the Virginia-class submarine program, based on the timing of production.

Operating income in the first quarter was \$17 million, an increase of \$2 million, or 13%, compared with the prior year, while operating margin increased 80 basis points to 12.7%. This performance was primarily driven by higher AP1000 revenues, as well as improved profitability in the aftermarket power generation business despite lower sales, reflecting the benefits of our ongoing margin improvement initiatives.

#### **Conference Call & Webcast Information**

The Company will host a conference call to discuss first quarter 2017 financial results at 9:00 a.m. EDT on Thursday, May 4, 2017. A live webcast of the call and the accompanying financial presentation, as well as a replay of the call, will be made available on the internet by visiting the Investor Relations section of the Company's website at <a href="https://www.curtisswright.com">www.curtisswright.com</a>.

(Tables to Follow)

# CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED) (\$'s in thousands, except per share data)

	Three Months Ended						
		Mar	ch 31,		Change		
		2017		2016		\$	%
Product sales	\$	423,229	\$	402,918	\$	20,311	5%
Service sales		100,362		100,589		(227)	0%
Total net sales		523,591		503,507		20,084	4%
Cost of product sales		286,492		264,735		21,757	8%
Cost of service sales		66,324		66,869		(545)	(1%)
Total cost of sales		352,816		331,604		21,212	6%
Gross profit		170,775		171,903		(1,128)	(1%)
Research and development expenses		15,298		15,160		138	1%
Selling expenses		28,953		29,626		(673)	(2%)
General and administrative expenses		75,297		69,854		5,443	8%
Operating income		51,227		57,263		(6,036)	(11%)
Interest expense		10,377		9,933		444	4%
Other income, net		312		234		78	NM
Earnings before income taxes		41,162		47,564		(6,402)	(13%)
Provision for income taxes		(8,615)		(14,745)		6,130	42%
Net earnings	\$	32,547	\$	32,819	\$	(272)	(1%)
Net earnings per share							
Basic earnings per share	\$	0.74	\$	0.74			
Diluted earnings per share	\$	0.73	\$	0.73			
Dividends per share	\$	0.13	\$	0.13			
Weighted average shares outstanding:							
Basic		44,246		44,578			
Diluted		44,860		45,240			
		Í		•			

NM- not meaningful

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(\$'s in thousands, except par value)

	March 31, 2017		December 31, 2016		Change %
Assets					
Current assets:					
Cash and cash equivalents	\$	272,906	\$	553,848	(51%)
Receivables, net		476,506		463,062	3%
Inventories, net		395,183		366,974	8%
Other current assets		45,514		30,927	47%
Total current assets		1,190,109		1,414,811	(16%)
Property, plant, and equipment, net		389,250		388,903	0%
Goodwill		1,071,145		951,057	13%
Other intangible assets, net		352,876		271,461	30%
Other assets		14,493		11,549	25%
Total assets	\$	3,017,873	\$	3,037,781	(1%)
Liabilities					
Current liabilities:					
Current portion of long-term and short term debt	\$	150,579	\$	150,668	0%
Accounts payable		146,232		177,911	(18%)
Accrued expenses		95,397		130,239	(27%)
Income taxes payable		20,834		18,274	14%
Deferred revenue		176,274		170,143	4%
Other current liabilities		35,501		28,027	27%
Total current liabilities		624,817		675,262	(7%)
Long-term debt, net		815,220		815,630	0%
Deferred tax liabilities, net		53,092		49,722	7%
Accrued pension and other postretirement benefit costs		103,967		107,151	(3%)
Long-term portion of environmental reserves		14,250		14,024	2%
Other liabilities		82,172		84,801	(3%)
Total liabilities		1,693,518		1,746,590	(3%)
Stockholders' equity					
Common stock, \$1 par value	\$	49,187	\$	49,187	0%
Additional paid in capital		120,099		129,483	(7%)
Retained earnings		1,780,570		1,754,907	1%
Accumulated other comprehensive loss		(278,581)		(291,756)	5%
Less: cost of treasury stock		(346,920)		(350,630)	1%
Total stockholders' equity		1,324,355		1,291,191	3%
Total liabilities and stockholders' equity	<u> </u>	3,017,873	\$	3,037,781	(1%)

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES SEGMENT INFORMATION (UNAUDITED)

(\$'s in thousands)

#### Three Months Ended March 31,

		2017			Change %
Sales: Commercial/Industrial	\$	278,822	\$	274,727	1%
Defense	Ψ	114,662	Ψ	105,391	9%
Power		130,107		123,389	5%
Total sales	\$	523,591	\$	503,507	4%
Operating income (expense):					
Commercial/Industrial	\$	30,621	\$	30,052	2%
Defense		11,155		16,845	(34%)
Power		16,540		14,628	13%
<b>Total segments</b>	\$	58,316	\$	61,525	(5%)
Corporate and other		(7,089)		(4,262)	(66%)
Total operating income		51,227	\$	57,263	(11%)
Operating margins:					
Commercial/Industrial		11.0%		10.9%	
Defense		9.7%		16.0%	
Power		12.7%		11.9%	
Total Curtiss-Wright		9.8%		11.4%	
Segment margins		11.1%		12.2%	

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES SALES BY END MARKET (UNAUDITED)

(\$'s in thousands)

## Three Months Ended March 31,

		2017		2016	Change %	
Defense markets:				<u> </u>		
Aerospace	\$	65,783	\$	61,548	7%	
Ground		19,737		19,175	3%	
Javal		90,970		92,951	(2%)	
Other		7,041		1,255	NM	
Total Defense	\$	183,531	\$	174,929	5%	
commercial markets:						
erospace	\$	98,824	\$	102,187	(3%)	
ower Generation		105,551		99,890	6%	
General Industrial		135,685		126,501	7%	
Total Commercial	\$	340,060	\$	328,578	3%	
Fotal Curtiss-Wright	<u> </u>	523,591	\$	503,507	4%	

NM- not meaningful

#### **Use of Non-GAAP Financial Information (Unaudited)**

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these non-GAAP measures provide investors with additional insight into the Company's ongoing business performance. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. The following definitions are provided:

#### Organic Revenue and Organic Operating Income

The Corporation discloses organic revenue and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic revenue and organic operating income are defined as revenue and operating income excluding the impact of foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

#### Three Months Ended March 31, 2017 vs. 2016

	Commer	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income	
Organic	3%	0%	0%	2%	5%	13%	3%	(1%)	
Acquisitions	0%	0%	9%	(34%)	0%	0%	2%	(10%)	
Foreign Currency	(2%)	2%	0%	(2%)	0%	0%	(1%)	0%	
Γotal	1%	2%	9%	(34%)	5%	13%	4%	(11%)	

#### Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as cash flow provided by operating activities less capital expenditures. The Corporation discloses free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as free cash flow divided by net earnings from continuing operations.

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NON-GAAP FINANCIAL DATA (UNAUDITED)

(\$'s in thousands)

		nths Ended ch 31,	
	 2017		2016
Net cash provided by (used for) operating activities Capital expenditures	\$ (24,941) (10,374)	\$	70,260 (8,825)
Free cash flow	\$ (35,315)	\$	61,435
Free Cash Flow Conversion	 (109%)	_	187%

#### CURTISS-WRIGHT CORPORATION

### 2017 Guidance (from Continuing Operations)

As of May 3, 2017

(\$'s in millions, except per share data)

		2016	2017	Guidance	
	I	Reported	Low		High
Sales:					
Commercial/Industrial	\$	1,119	\$ 1,100	\$	1,120
Defense		467	540		550
Power		524	 525		535
Total sales	\$	2,109	\$ 2,165	\$	2,205
Operating income:					
Commercial/Industrial	\$	157	\$ 158	\$	163
Defense		98	103		106
Power		76	 77		79
Total segments		331	337		347
Corporate and other		(23)	 (21)		(23)
Total operating income	\$	308	\$ 316	\$	325
Interest expense	\$	41	\$ 40	\$	41
Earnings before income taxes		268	278		284
Provision for income taxes		(79)	 (81)		(83)
Net earnings	\$	189	\$ 197	\$	202
Reported diluted earnings per share	\$	4.20	\$ 4.40	s	4.50
Diluted shares outstanding		45.0	44.9		44.9
Effective tax rate		29.3%	29.1%		29.1%
Operating margins:					
Commercial/Industrial		14.0%	14.3%		14.5%
Defense		21.1%	19.0%		19.2%
Power		14.6%	14.6%		14.7%
Total operating margin		14.6%	14.6%		14.7%

Full year amounts may not add due to rounding

Full-year 2017 guidance includes the acquisition of TTC, which adds \$65 million in sales to the Defense segment, and is breakeven on operating income and earnings per share, including purchase accounting costs.

Full-year 2017 guidance reflects the impact of a discrete tax benefit of \$4.0 million from the adoption of Accounting Standards Update (ASU) 2016-09 regarding the accounting for share-based payments. This change resulted in a \$0.10 increase to our prior EPS guidance.

#### CURTISS-WRIGHT CORPORATION

## 2017 Sales Growth Guidance by End Market (from Continuing Operations) As of May 3, 2017

	2017 % Change vs 2016
<u>Defense Markets</u> Aerospace	23 - 25%
Ground Navy	Flat (1 - 3%)
Total Defense (Including Other Defense)	7 to 9%
Commercial Markets	
Commercial Aerospace	Flat
Power Generation General Industrial	3 - 5% (1 - 3%)
Total Commercial	0 to 2%
Total Curtiss-Wright Sales	3 to 5%

Note: Full year amounts may not add due to rounding

Full-year 2017 guidance includes the acquisition of TTC, which adds \$65 million in sales, primarily to the aerospace defense market and to a lesser extent to the commercial aerospace market.

#### **About Curtiss-Wright Corporation**

Curtiss-Wright Corporation (NYSE: CW) is a global innovative company that delivers highly engineered, critical function products and services to the commercial, industrial, defense and energy markets. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing reliable solutions through trusted customer relationships. The company employs approximately 8,000 people worldwide. For more information, visit <a href="https://www.curtisswright.com">www.curtisswright.com</a>.

Certain statements made in this press release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of the Company's acquisitions, and future cash flow from operations, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in the competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016, and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at <a href="https://www.curtisswright.com">www.curtisswright.com</a>.

CONTACT: Curtiss-Wright Corporation Jim Ryan, 704-869-4621 Jim.Ryan@curtisswright.com











1Q 2017 Earnings Conference Call

May 4, 2017









NYSE: CW

1 | May 4, 2017 | © 2017 Curtiss-Wright



### Safe Harbor Statement

Please note that the information provided in this presentation is accurate as of the date of the original presentation. The presentation will remain posted on this website from one to twelve months following the initial presentation, but content will not be updated to reflect new information that may become available after the original presentation posting. The presentation contains forward-looking statements including, among other things, management's estimates of future performance, revenue and earnings, our management's growth objectives and our management's ability to produce consistent operating improvements. These forward-looking statements are based on expectations as of the time the statements were made only, and are subject to a number of risks and uncertainties which could cause us to fail to achieve our then-current financial projections and other expectations. This presentation also includes certain non-GAAP financial measures with reconciliations being made available in the earnings release that is posted to our website and furnished with the SEC. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our fillings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at www.sec.gov.

2 | May 4, 2017 | © 2017 Curtiss-Wright



### First Quarter 2017 Highlights

### Diluted EPS of \$0.73, ahead of expectations, reflecting:

- Stronger than expected sales growth in C/I and Power segments
- Discrete tax benefit of \$0.09<sup>(1)</sup>

### Net Sales up 4% overall (3% organic)

- Improved industrial demand and higher AP1000 China Direct revenues
- Benefit of TTC<sup>(2)</sup> acquisition (\$10M)

### Organic operating margin of 10.9%, down 50 bps

- Excludes 110 bps of dilution from acquisitions (TTC purchase accounting costs)
- Expect sequential quarterly improvement throughout 2017
  - Remain on track to achieve Full-Year guidance of 14.6 14.7%
- New orders up 2%, driving solid book-to-bill of 1.23

Notes:

Any references to organic growth exclude the effects of foreign currency translation, acquisitions and divestitures, unless otherwise noted.

(1) Reflects our adoption of Accounting Standards Update (ASU) 2016-09 "Improvements to Employee Share-Based Payment Accounting", which resulted in a discrete tax benefit of \$4.0 million or \$0.09 to first quarter 2017 results.

(2) Completed acquisition of Teletronics Technology Corporation (TTC) on January 3, 2017.

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### First Quarter 2017 End Market Sales

	1Q'17 Change	% of Total Sales
Aero Defense	7%	13%
Ground Defense	3%	4%
Naval Defense	(2%)	17%
Total Defense Including Other Defense	5%	35%
Commercial Aero	(3%)	19%
Power Generation	6%	20%
General Industrial	7%	26%
Total Commercial	3%	65%
Total Curtiss-Wright	4%	100%

#### **Key Drivers**

#### Defense Markets (5% sales growth, 1% organic)

- Aerospace Defense: Higher flight test equipment on fighter jets (TTC acquisition)
- Ground Defense: Higher turret drive stabilization systems sales
- <u>Naval Defense</u>: Higher Columbia class submarine development, more than offset by lower Virginia-class submarine revenues

#### Commercial Markets (3% sales growth, 4% organic)

- Commercial Aerospace: Lower actuation systems sales
- Power Generation: Higher AP1000 revenues, partially offset by lower nuclear aftermarket sales
- General Industrial: Improved demand for industrial vehicle products (truck and construction markets), partially offset by lower sales of valves (O&G market)

Notes:

Percentages in chart relate to First Quarter 2017 sales.

All figures presented on a continuing operations basis.

Any references to organic growth exclude the effects of foreign currency translation, acquisitions and divestitures, unless otherwise noted.

4 | May 4, 2017 | @ 2017 Curtiss-Wright



## First Quarter 2017 Operating Income / Margin Drivers

(\$ in millions)	1Q'17	1Q'16	Change vs. 2016	Owners Chang
Commercial / Industrial	\$30.6	\$30.1	2%	Organic Chang
Margin	11.0%	10.9%	10 bps	vs. 2016:
Defense	11.2	16.8	(34%)	2%
Margin	9.7%	16.0%	(630 bps)	+20 bps
Power	16.5	14.6	13%	
Margin	12.7%	11.9%	80 bps	
Total Segments Operating Income	\$58.3	\$61.5	(5%)	4% +10 bps
Corp & Other	(\$7.1)	(\$4.3)	(66%)	
Total CW Op Income	\$51.2	\$57.3	(11%)	(1%)
Margin	9.8%	11.4%	(160 bps)	(50 bps)

Notes: All figures presented on a continuing operations basis. Amounts may not add down due to rounding. Any references to organic growth exclude the effects of foreign currency translation, acquisitions and divestitures, unless otherwise noted.

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## 2017E End Market Sales Growth Outlook (1) (Guidance as of May 3, 2017) Updated (in blue)

	FY2017E (Prior)	FY2017E (Current)	% of Total Sales
Aero Defense	28 - 30%	23 - 25%	17%
Ground Defense	(4 - 6%)	Flat	4%
Naval Defense	(3 - 5%)	(1 - 3%)	18%
Total Defense Including Other Defense	7 - 9%	No change	39%
Commercial Aero	Flat	No change	18%
Power Generation	3 - 5%	No change	20%
General Industrial	(1 - 3%)	No change	23%
Total Commercial	0 - 2%	No change	61%
Total Curtiss-Wright	3 - 5%	No change	100%

Full-year 2017 guidance includes the acquisition of TTC, which adds \$65 million in sales, primarily to the aerospace defense market and to a lesser extent to the commercial aerospace market.

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## 2017E Financial Outlook (1) (Guidance as of May 3, 2017)

## No Change

(\$ in millions, except EPS)	FY2016A	FY2017E (Current)	Change vs 2016
Commercial / Industrial	\$1,119	\$1,100 - 1,120	(0 - 2%)
Defense	\$467	\$540 - 550	16 - 18%
Power	\$524	\$525 - 535	0 - 2%
Total Sales	\$2,109	\$2,165 - 2,205	3 - 5%
Commercial / Industrial Margin	<b>\$157</b> 14.0%	<b>\$158 - 163</b> 14.3% - 14.5%	<b>1 - 4%</b> +30 - 50 bps
Defense Margin	<b>\$98</b> 21.1%	<b>\$103 - 106</b> 19.0% - 19.2%	<b>5 - 7%</b> (190 - 210 bps)
Power Margin	<b>\$76</b> 14.6%	<b>\$77 - 79</b> 14.6% - 14.7%	0 - 3% +0 - 10 bps
Corporate and Other	(\$23)	(\$21 - 23)	-
Total Oper. Income CW Margin	\$308 14.6%	\$316 - 325 14.6% - 14.7%	3 - 5% +0 - 10 bps

<sup>(1)</sup> Full-year 2017 guidance includes the acquisition of TTC, which adds \$65 million in sales to the Defense segment and is breakeven on operating income, including purchase accounting costs.

(\$ in millions, except EPS)	FY2017E (Prior)	FY2017E (Current)	Change vs 2016
Total Operating Income	\$316 - 325	No change	3 - 5%
Pension/401K Expense	\$17 - 18	No change	
Interest Expense	\$40 - 41	No change	
Provision for Income Taxes(2)	(\$85 - 87)	(\$81 - 83)	
Effective Tax Rate(2)	30.5%	29.1%	
Diluted EPS <sup>(2)</sup>	\$4.30 - 4.40	\$4.40 - 4.50	5 - 7%
Diluted Shares Outstanding	44.9	No change	

<sup>(1)</sup> Full-year 2017 guidance includes the acquisition of TTC, which adds \$65 million in sales to the Defense segment, and is breakeven on operating income and earnings per share, including purchase accounting costs.

<sup>(2)</sup> Reflects the adoption of Accounting Standards Update (ASU) 2016-09 "Improvements to Employee Share-Based Payment Accounting", which resulted in a discrete tax benefit of \$4.0 million. The adoption was on a prospective basis and therefore had no impact on prior years' results. This change resulted in a \$0.10 increase to our prior EPS guidance.

## Updated (in blue)

(\$ in millions)	FY2017E (Prior)	FY2017E (Current)
Free Cash Flow (1)	\$260 - 280	No change
Free Cash Flow Conversion(2)	135 - 142%	132 - 139%
Capital Expenditures	\$45 - 55	No change
Depreciation & Amortization	\$105 - 115	No change

<sup>(1)</sup> Free Cash Flow is defined as cash flow from operations less capital expenditures.

<sup>(2)</sup> Free Cash Flow Conversion is calculated as free cash flow divided by net earnings from continuing operations.

### Positioned to Deliver Solid 2017 Results

- Expect solid sales growth in defense and power markets, mitigating industrial headwinds
  - Improving trends in industrial vehicle markets
- Continued <u>organic</u> operating margin expansion, up 50 60 bps (excluding TTC)
  - Led by operational improvement and cost reduction initiatives
  - Including increased investment in R&D for long-term growth
  - Goal to remain in Top Quartile of our peer group
- Free cash flow remains solid, driven by efficient working capital management
- Committed to a balanced capital allocation strategy

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## **Appendix**

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## Non-GAAP Reconciliation

#### Three Months Ended March 31,

2017 vs. 2016

	Commer	cial/Industrial	D	efense	1	Power	Total Co	artiss-Wright
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	3%	0%	0%	2%	5%	13%	3%	(1%)
Acquisitions	0%	0%	9%	(34%)	0%	0%	2%	(10%)
Foreign Currency	(2%)	2%	0%	(2%)	0%	0%	(1%)	0%
Total	1%	2%	9%	(34%)	5%	13%	4%	(11%)

Organic Revenue and Organic Operating Income.

The Corporation discloses organic revenue and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic revenue and organic operating income are defined as revenue and operating income excluding the impact of foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

Note: Answers may not add due to reunding

## 2017 End Market Sales Waterfall (Guidance as of May 3, 2017)

