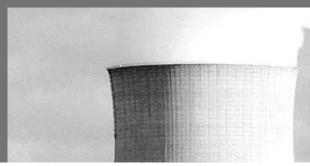


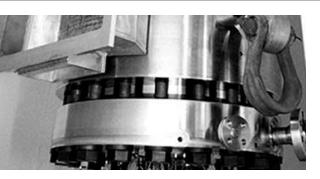






## **Investor Overview**









**NYSE: CW** 



### **Safe Harbor Statement**

Please note that the information provided in this presentation is accurate as of the date of the original presentation. The presentation will remain posted on this website from one to twelve months following the initial presentation, but content will not be updated to reflect new information that may become available after the original presentation posting. The presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation-Reform Act of 1995. Such forward-looking statements only speak as of the date of this report and Curtiss-Wright Corporation assumes no obligation to update the information included in this report. Such forward-looking statements include, among other things, management's estimates of future performance, revenue and earnings, our management's growth objectives, our management's ability to integrate our acquisition, and our management's ability to produce consistent operating improvements. These forward-looking statements are based on expectations as of the time the statements were made only, and are subject to a number of risks and uncertainties which could cause us to fail to achieve our then-current financial projections and other expectations, including the impact of a global pandemic or national epidemic. Any references to organic growth exclude the effects of restructuring costs, foreign currency fluctuations, acquisitions and divestitures, unless otherwise noted.

This presentation also includes certain non-GAAP financial measures with reconciliations to GAAP financial measures being made available in the earnings release that is posted to our website and furnished with the SEC. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at www.sec.gov.

## **Curtiss-Wright Corporation**



Defense

Comm. Aerospace



General Industrial

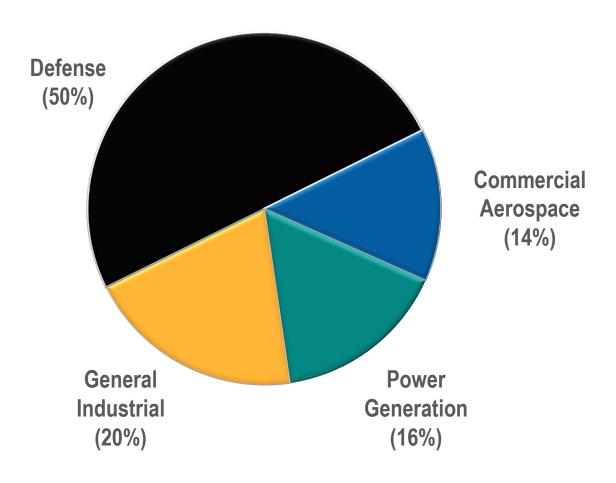
**Power Generation** 

- ~\$2.5 billion in 2019 sales
- Leadership positions in growing markets
- Severe-service applications
- Enhancing safety, reliability and performance
- One Curtiss-Wright

## Global Diversified Industrial Company



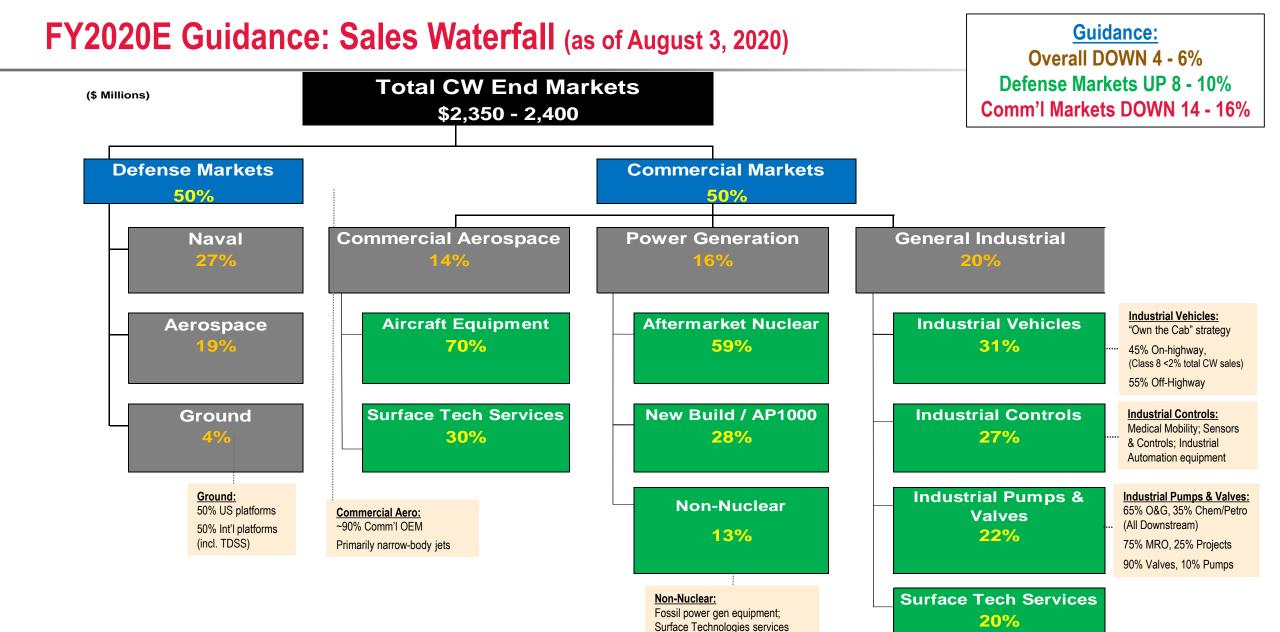
## **Broad End Market Diversification (2020E)**



#### Defense:

- Naval (27%): Nuclear submarine and aircraft carrier programs
- Aerospace (19%): Fighter jet, helicopter and UAV programs
- Ground (4%): Domestic and international armored vehicles
- Commercial Aerospace: Critical content on all major OEM platforms (~90% OEM)
- Power Generation: Current and future generation (AP1000) nuclear operating reactors
- General Industrial: Industrial vehicle, controls and valve products, and surface treatment services

Note: Percentages in chart relate to 2020E sales as of August 3, 2020



(peening/coatings)



	2020E (Feb 2020)	2020E (Current)	2020E % Total Sales	Key Drivers
Aero Defense	4% - 6%	No Change	19%	<ul><li>Favorable growth on key platforms (esp. F-35)</li></ul>
Ground Defense	5% - 7%	(5% - 7%)	4%	Lower sales on international ground platforms
Naval Defense	12% - 14%	14% - 16%	27%	<ul><li>Strong growth on submarines and aircraft carriers</li><li>Contribution from 901D acquisition</li></ul>
Total Defense	8% - 10%	No Change	50%	Maintain healthy organic growth, Up 4% - 6%
Commercial Aero	0% - 2%	(19% - 21%)	14%	<ul> <li>Widespread reduction in OEM production rates</li> </ul>
Power Generation	3% - 5%	(3% - 5%)	16%	Lower Int'l aftermarket sales (U.S. market relatively flat)
General Industrial	Flat	(18% - 20%)	20%	<ul> <li>Reduced demand in all major categories (most notably industrial valves and vehicles)</li> </ul>
Total Commercial	0% - 2%	(14% - 16%)	50%	Expect conditions to improve during H2'20
Total Curtiss-Wright	4% - 6%	(4% - 6%)	100%	

(\$ in millions)	2020E Adjusted <sup>(2)</sup> (Feb 2020)	2020E Adjusted <sup>(2)</sup> (Current)	2020E Change vs 2019 Adjusted <sup>(1)(2)</sup>	2020 Key Drivers
Commercial / Industrial	\$1,140 - 1,160	\$935 - 965	(15% - 18%)	Reduced demand in commercial aerospace and general industrial
Defense	\$690 - 700	\$675 - 685	8% - 9%	<ul><li>Solid growth in aerospace and naval defense</li><li>Contribution from 901D acquisition</li></ul>
Power	\$760 - 770	\$740 - 750	2% - 4%	<ul> <li>Solid growth in naval defense and CAP1000 (both weighted to H2)</li> <li>Reduced International aftermarket power generation revenues</li> </ul>
Total Sales	\$2,590 - 2,630	\$2,350 - 2,400	(4% - 6%)	
Commercial / Industrial Margin	\$180 - 184 15.8% - 15.9%	\$128 - 136 13.7% - 14.1%	(24% - 29%) (170 - 210 bps)	<ul> <li>Benefit of restructuring savings and ongoing cost reduction measures helping to mitigate lower sales volume</li> </ul>
Defense Margin	\$152 - 155 22.0% - 22.1%	\$156 - 159 23.1% - 23.2%	12% - 14% 80 - 90 bps	<ul> <li>Benefit of restructuring savings and ongoing cost reduction measures</li> <li>Contribution from 901D acquisition</li> </ul>
Power Margin	\$130 - 132 17.1% - 17.2%	\$127 - 129 17.1% - 17.2%	0% - 2% (20 - 30 bps)	<ul><li>Favorable overhead absorption on higher sales</li><li>Benefit of restructuring savings</li></ul>
Corporate and Other	(\$34 - 35)	(\$35 - 36)	(1% - 2%)	■ Higher FX
Total Op. Income CW Margin	\$428 - 437 16.5% - 16.6%	\$376 - 389 16.0% - 16.2%	(5% - 8%) (30 - 50 bps)	FY'20 Decremental Margin to range from 20% - 25%

Note: Amounts may not add down due to rounding.

<sup>(1) 2019</sup> Adjusted results exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs for acquisition and transaction costs for acquisition of TCG (Defense segment), and one-time transition and IT security costs associated with the relocation of our DRG business. (2) 2020 Adjusted guidance excludes restructuring costs, a non-cash impairment of capitalized development costs related to a comm'l aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs assoc. with the relocation of our DRG business.

(\$ in millions, except EPS)	2020E Adjusted <sup>(3)</sup> (Feb 2020)	2020E Adjusted <sup>(3)</sup> (Current)	2020E Change vs 2019 Adjusted <sup>(2)(3)</sup>	2020 Key Drivers
Total Operating Income	\$428 - 437	\$376 - 389	(5% - 8%)	
Other Income/(Expense)	\$24 - 25	\$23 - 24		
Interest Expense	(\$32 - 33)	(\$35 - 36)		- Addition of \$300M Senior Notes
Effective Tax Rate	~23.0%	~23.5%		
Diluted EPS	\$7.50 - 7.70	\$6.60 - 6.85	(6% - 9%)	
Diluted Shares Outstanding	43.0	42.1		<ul> <li>Reduction driven by \$100M opportunistic share repurchase</li> </ul>
Free Cash Flow <sup>(1)</sup>	\$370 - 390	\$350 - 380	~ Flat	Strong working capital management
Free Cash Flow Conversion <sup>(1)</sup>	115% - 118%	126% - 132%		
Capital Expenditures	\$50 - 60	\$40 - 50		Reduced non-essential capital expenditures
Depreciation & Amortization	\$115 - 125	\$110 - 120		

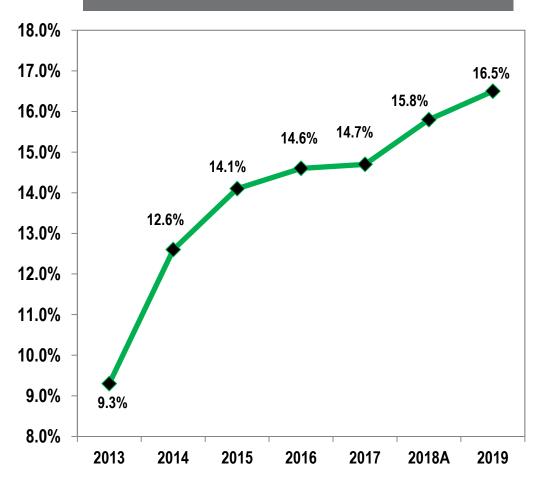
<sup>(1)</sup> Free Cash Flow is defined as cash flow from operations less capital expenditures. FCF Conversion is calculated as free cash flow divided by net earnings from continuing operations. Adjusted FCF Conversion is calculated as adjusted free cash flow divided by adjusted net earnings.

<sup>(2) 2019</sup> Adjusted results exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs for acquisition of TCG (Defense segment), and one-time transition and IT security costs associated with the relocation of our DRG business (Power segment). 2019 Adjusted Free Cash Flow excludes a \$19 million capital investment related to construction of a new, state-of-the-art naval facility for the DRG business (Power segment).

<sup>(3) 2020</sup> Adjusted guidance excludes restructuring costs, a non-cash impairment of capitalized development costs related to a comm'l aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs assoc, with the relocation of our DRG business, 2020 Adjusted Free Cash Flow quidance excludes a voluntary contribution to the Company's corporate defined benefit pension plan of \$150 million, a \$20 million cash impact from restructuring, and a \$13 million capital investment related to construction of a new, state-of-the-art naval facility for the DRG business (Power segment).

## One Curtiss-Wright Vision Driving Strong Returns (1)

### **OPERATING MARGIN**



### Ongoing benefits of Operating Margin improvement initiatives:

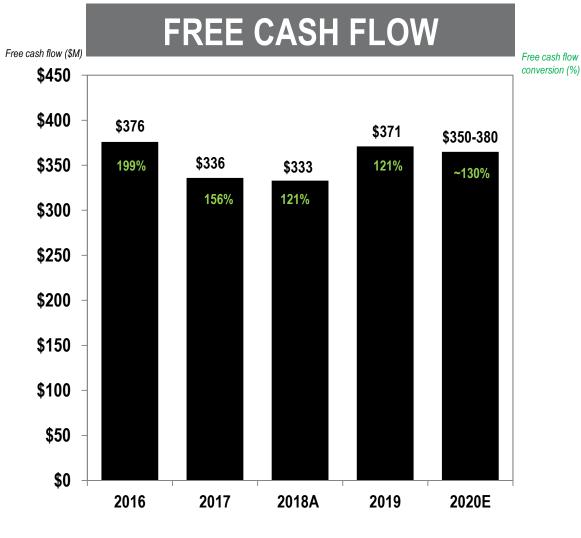
- Consolidations (segment structure and overhead; facilities)
- Portfolio rationalization (including divesting majority of oil & gas assets during 2014-2015)
- Operational excellence (lean and supply chain)
- Shared services (finance, IT and HR)
- Low cost economies (shifting direct labor hours to Mexico, China and India)
- Segment focus (improving profitability of lowest performing business units)

Note

Adjusted operating margin excludes first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs, for current and prior year acquisitions. Prior year results on a reported basis, not adjusted for accounting changes. 2020 Adjusted guidance excludes restructuring costs (impacting all three segments), one-time transition and IT security costs related to the relocation of the DRG business (Power Segment), and one-time backlog amortization and transaction costs associated with the acquisition of 901D (Defense segment).



## One Curtiss-Wright Vision Driving Strong Returns (2)



# On track to generate ~\$1.8B in FCF since 2015, driven by:

- Strong operational performance
- Rigorous working capital management
  - ~1,300 bps improvement since 2013
- Benefit of 2015 China Direct AP1000 order
- Focus on efficient capital spending
- Avg. FCF Conversion ~145%

#### Notes

- Free cash flow is defined as cash flow from operations less capital expenditures. Free cash flow for 2015, 2018 and 2020 adjusted to remove contributions of \$145 million, \$50 million, and \$150 million, respectively, to the Company's corporate defined benefit pension plan. 2019 results and 2020E guidance exclude capital investments related to construction of a new, state-of-the-art naval facility for the DRG business (Power segment).
- Adjusted Free Cash Flow Conversion is calculated as adjusted free cash flow divided by adjusted net earnings.



## **Strong Balance Sheet Provides Stability**

### **CASH AND DEBT LEVELS**

- Cash balance: \$155M
- Adjusted Debt<sup>(1)</sup>: \$825M
  - \$750M private placement; \$75M drawn from revolver
  - \$100M in notes maturing in 2021
- Revolver: \$500M (Current Capacity \$403M)
  - Plus \$200M accordion feature
- **Borrowing Capacity: \$1.6B**
- Circled \$300M Senior Notes in May
  - \$150M @ 3.1% (due 2030)
  - \$150M @ 3.2% (due 2032)
  - Delayed draw feature / Closing Aug 13

### DEBT AND LEVERAGE RATIOS(1)

- Adjusted Net Debt / Net Cap: 28%
  - Manage to internal 45% net debt / net cap limitation
- Adjusted Net Debt / EBITDA: 1.4x
- **Interest Coverage: 14.8x**
- Maintain significant financial flexibility for acquisitions and other corporate needs

**Maintain Flexible and Conservative Capital Structure** 

All balance sheet and capital structure figures as of

 Adjusted Debt defined as total debt less unamortized swap proceeds and debt issuance costs. Adjusted Net Debt defined as Adjusted Debt less Cash and cash equivalents. Adjusted Net Debt / EBITDA defined as Adjusted Net Debt divided by LTM EBITDA. Interest Coverage defined as LTM EBITDA divided by LTM Interest Expense

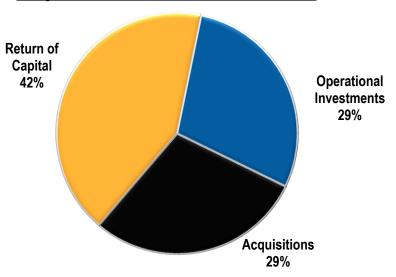


## **Balanced Capital Allocation Strategy**

### **Major accomplishments since 2013:**

- On track to return \$1.1B to shareholders by end of 2020
  - ~\$915M via share repurchase (~10M shares)
  - ~\$190M via dividends
- Spent approximately \$765M in acquisitions
- Spent nearly \$750 million on operational investments
  - Capital expenditures, voluntary pension contributions and debt prepayments

### **Capital Allocation since 2013**



### Accelerate Top-Line via Growth Investments and Acquisitions

- Increase capital allocation weighting to high quality, profitable acquisitions
  - Continuing more stringent and prudent approach (not serial acquirer)
- Efficiently utilize strong balance sheet and low leverage position
- Deliver improved organic growth through increased R&D and capital investments
- Continue to return capital to shareholders through share repurchases and dividends



## **2020 Summary and Expectations**

- Maintain outlook for solid revenue growth in Defense; Commercial markets expected to gradually improve remainder of year
  - Acquisitions providing modest boost to top-line
- Agile business model helps mitigate impact of reduced profitability
  - Benefit of increased and accelerated cost containment measures
  - Planned restructuring actions to drive \$40M in annualized savings; Contribute evenly to 2020 and 2021
  - Goal: Maintain top quartile performance vs. peers
- Maintain flexible and conservative capital structure, with ample liquidity
- Adjusted FCF outlook remains strong, provides support to balanced capital allocation strategy

**Curtiss-Wright remains well-positioned to weather the challenging environment** 

### **Appendix**

#### **Non-GAAP Financial Results**

The company reports its financial performance in accordance with accounting principles generally accepted in the United States of America ("GAAP"). This press release refers to "Adjusted" amounts, which are Non-GAAP financial measures described below.

We utilize a number of different financial measures in analyzing and assessing the overall performance of our business, and in making operating decisions, forecasting and planning for future periods. We consider the use of the non-GAAP measures to be helpful in assessing the performance of the ongoing operation of our business. We believe that disclosing non-GAAP financial measures provides useful supplemental data that, while not a substitute for financial measures prepared in accordance with GAAP, allows for greater transparency in the review of our financial and operational performance.

The Company's presentation of its financials and guidance includes an Adjusted (non-GAAP) view that excludes significant restructuring costs in 2020 associated with its operations, including one-time actions taken in response to COVID-19, a non-cash impairment of capitalized development costs related to a commercial aerospace program, first year purchase accounting costs associated with its acquisitions, as well as one-time transition and IT security costs, and capital investments, specifically associated with the relocation of the DRG business in the Power segment. Transition costs include relocation of employees and equipment as well as overlapping facility and labor costs associated with the relocation. We believe this Adjusted view will provide improved transparency to the investment community in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers.

Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished with this presentation. All per share amounts are reported on a diluted basis.

The following definitions are provided:

#### Adjusted Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Earnings and Diluted EPS under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions for current and prior year periods, specifically one-time inventory step-up, backlog amortization and transaction costs; (ii) one-time transition and IT security costs associated with the relocation of a business in the current year period; (iii) the non-cash impairment of capitalized development costs related to a commercial aerospace program; and (iv) significant restructuring costs in 2020 associated with its operations.

#### Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as cash flow provided by operating activities less capital expenditures. Adjusted free cash flow excludes: (i) a capital investment in the Power segment related to the new, state-of-the-art naval facility principally for DRG; (ii) voluntary contribution to the Company's corporate defined benefit pension plan made in the first quarter of 2020; and (iii) the cash impact from restructuring in 2020. The Corporation discloses free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as free cash flow divided by net earnings from continuing operations. Adjusted free cash flow conversion is defined as Adjusted free cash flow divided by Adjusted net earnings.



## Second Quarter 2020 Business Review and Financial Highlights

- Maintaining comprehensive COVID-19 health and safety protocols
- Net Sales of \$550 million, down 14%
  - Solid defense market growth, up 5%
  - Reduced commercial market demand, as expected
- Adjusted Operating Income down 27%; Adjusted Operating Margin down 250 bps to 14.3%
  - Lower sales and reduced profitability in C/I and Power segments
  - Benefits of ongoing cost containment actions and restructuring savings in all segments
- Adjusted Diluted EPS of \$1.31, down 31%
- New Orders of \$620 million, up 3%; Backlog up 1% YTD
  - Q2 Book-to-Bill 1.1x, led by strong demand in naval defense
- Adjusted Free Cash Flow of \$136 million, up 70% (247% FCF conversion)
- Reinitiated Full-Year 2020 Guidance

- 2020 Adjusted results exclude restructuring costs, a non-cash impairment of capitalized development costs related to a commercial aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business
- 2020 Adjusted Free Cash Flow excludes a voluntary contribution to the Company's corporate defined benefit pension plan, the cash impact from restructuring, and a capital investment related to construction of a new, state-of-the-art naval facility for the DRG business (Power



### **Second Quarter 2020 End Market Sales Growth**

	Q2'20 Change	% of Total Sales
Aero Defense	5%	20%
Ground Defense	(24%)	4%
Naval Defense	10%	30%
Total Defense	5%	54%
Commercial Aero	(34%)	13%
Power Generation	(18%)	14%
General Industrial	(31%)	20%
Total Commercial	(29%)	46%
Total Curtiss-Wright	(14%)	100%

### **Key Drivers**

#### **Defense Markets:**

- Aerospace Defense: Higher defense electronics revenues on various ISR programs
- Ground Defense: Lower TDSS revenues on Int'l platforms and COTS embedded computing revenues on Abrams platform
- Naval Defense: Higher revenues on Virginia class and Columbia class submarine programs and contribution from 901D acquisition; Partially offset by DRG production timing on ramp up of new facility

#### **Commercial Markets:**

- Commercial Aerospace: Lower sales of equipment and surface treatment services across all major OEM platforms
- Power Generation: Lower international aftermarket revenues due to deferrals of maintenance and large projects
- General Industrial: Reduced demand across all categories of industrial products and surface treatment services

#### Notes:

Percentages in chart relate to Second Quarter 2020 sales compared with the prior year. Amounts may not add due to rounding

## **Second Quarter 2020 Adjusted Operating Income / Margin Drivers**

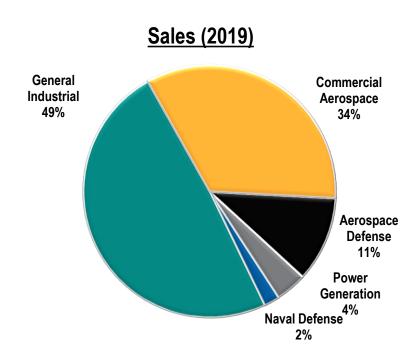
(\$ in millions)	Q2'20 Adjusted <sup>(1)</sup>	Q2'19 Adjusted <sup>(1)</sup>	Chg vs. Q2'19	Key Drivers
Commercial / Industrial Margin	\$22.1 10.3%	\$51.4 17.5%	(57%) (720 bps)	<ul> <li>Lower sales / unfavorable absorption in comm'l markets</li> <li>Partially offset by benefits of cost containment / restructuring savings</li> <li>PY gain on sale of building (\$4M)</li> </ul>
Defense Margin	36.8 21.6%	33.5 21.0%	10% 60 bps	<ul> <li>Contribution from 901D acquisition</li> <li>Benefit of restructuring savings</li> </ul>
Power Margin	27.8 16.7%	33.2 17.7%	(16%) (100 bps)	<ul> <li>Unfavorable absorption on lower power generation revenues</li> <li>Timing of naval production revenues due to ramp up in new DRG facility</li> <li>Partially offset by benefit of restructuring savings</li> </ul>
Total Segments Adjusted Operating Income	\$86.7	\$118.0	(27%)	
Corp & Other	(\$8.1)	(\$10.3)	21%	Lower Corporate spending
Total CW Adjusted Op Income  Margin	\$78.5 14.3%	\$107.7 16.8%	(27%) (250 bps)	

<sup>•</sup> Notes: Amounts may not add down due to rounding. Adjusted operating income and operating margin exclude restructuring costs, a non-cash impairment of capitalized development costs related to a commercial aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business.



### **Commercial / Industrial Segment**

	2017	2018	2019
Sales	\$1,076	\$1,113	\$1,138
Operating Income	<b>\$156</b>	\$168	\$180
Operating Margin	14.5%	15.1%	15.8%



Note: Percentages in chart relate to Full-Year 2019 sales

### **General Industrial (49%):**

- Industrial vehicles (on-highway, off-highway)
- Industrial valves (O&G, chemical, petrochemical)
- Industrial controls: Medical Mobility; Sensors & Controls;
   Industrial Automation equipment
- Surface Tech services (peening, coatings, analytical testing)

### **Commercial Aerospace (34%):**

- ~90% Commercial OEM
- Actuation, sensors and controls equipment
- Surface Tech services (peening, coatings)

### **Aerospace Defense (11%):**

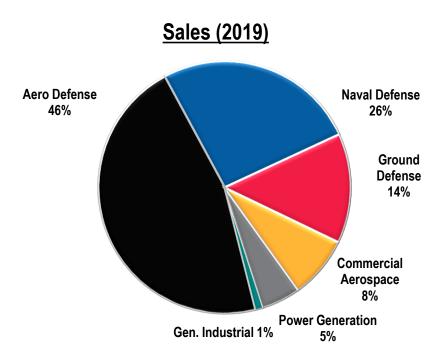
- Actuation, sensors and controls equipment
- Surface Tech services (peening, coatings)

### Power Generation (4%):

Valves; Surface Tech services (peening, coatings)

## **Defense Segment**

	2017	2018	2019
Sales	\$593	\$603	\$628
Adj. Operating Income	<b>\$129</b>	\$141	\$140
Adj. Operating Margin	21.7%	23.3%	22.3%



Note: Percentages in chart relate to Full-Year 2019 sales

### **Aerospace Defense (46%):**

- Commercial Off-the-Shelf (COTS) embedded computing products
- Avionics and electronics; flight test equipment
- Aircraft data management solutions

### Naval Defense (26%):

- COTS embedded computing products
- Instrumentation and control systems
- Valves for aircraft carrier and submarine programs

### **Ground Defense (14%):**

- COTS embedded computing products
- Refurbishment and upgrades (U.S. vehicles)
- Turret-drive stabilization systems (international vehicles)

### **Commercial Aerospace (8%):**

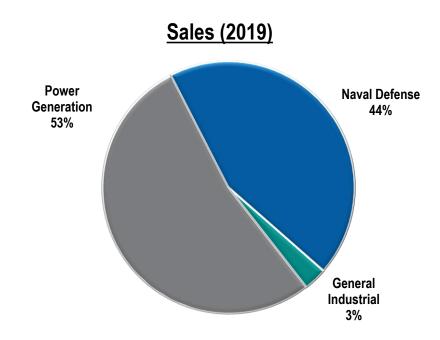
- Avionics and electronics; flight test equipment
- Aircraft data management solutions

### **Power Generation (5%):**

Primarily valves for commercial power plants

### **Power Segment**

	2017	2018	2019
Sales	\$602	\$696	\$724
Adj. Operating Income	\$84	\$110	<b>\$126</b>
Adj. Operating Margin	13.9%	15.8%	17.4%



Note: Percentages in chart relate to Full-Year 2019 sales

### **Power Generation (53%):**

- Commercial nuclear aftermarket products and services
- AP1000 reactor coolant pumps (RCPs) and other new build equipment
- Small modular reactor (SMR) components
- Fossil power generation equipment

### Naval Defense (44%):

- Nuclear propulsion equipment (pumps, steam turbines and generators) for submarines and aircraft carriers
- Aftermarket Navy services
- Electromagnetic aircraft launching and advanced arresting gear systems

### **General Industrial (3%):**

Pumps for subsea drilling platforms

## Non-GAAP Reconciliation – 2020 vs. 2019 (Adjusted)

#### CURTISS-WRIGHT CORPORATION 2020 Guidance

As of August 3, 2020

(\$'s in millions, except per share data)

	Re	2019 eported GAAP)	Adju	2019 istments <sup>(1)</sup> on-GAAP)	Ad	2019 djusted on-GAAP)	 Reported	020 Guid: AAP)	ance	Adj	2020 structuring justments <sup>(2)</sup> on-GAAP)	Ad (N	2020 Other justments <sup>(2)</sup> lon-GAAP)	 <b>A</b> d	juste (I	2020 ed Guidan Non-GAA	AP)
							 Low		High					 Low	:	High	2020 Chg vs 2019 Adjusted
Sales:							 										
Commercial/Industrial	\$	1,138	\$	-	\$	1,138	\$ 935	\$	965	\$	-	\$	-	\$ 935	\$	965	,
Defense		626		2		628	675		685		-		-	675		685	,
Power		724		-		724	 740		750				-	 740		750	
Total sales	\$	2,488	\$	2	\$	2,490	\$ 2,350	\$	2,400	\$	-	\$		\$ 2,350	\$	2,400	(4 to 6%)
Operating income:																	!
Commercial/Industrial	\$	180	\$	-	\$	180	\$ 106	\$	114	\$	20	\$	2	\$ 128	\$	136	,
Defense		137		2		140	139		142		4		13	156		159	,
Power		122		4		126	 113		116		11		3	 127		129	,
Total segments		439		7		446	358		372		35		18	411		424	,
Corporate and other		(35)				(35)	 (35)		(36)		-		-	 (35)		(36)	
Total operating income	_\$	404	\$	7_	\$	411	 323	\$	336	\$	35	\$	18	\$ 376		389	(5 to 8%)
Interest expense	\$	(31)	\$	-	\$	(31)	\$ (35)	\$	(36)	\$	-	\$	-	\$ (35)	\$	(36)	,
Other income, net		24		-		24	13		14		-		10	23		24	
Earnings before income taxes		397		7		403	301		315		35		27	363		377	,
Provision for income taxes		(89)		(2)		(90)	 (71)		(74)		(8)		(6)	 (85)		(89)	
Net earnings	\$	308	\$	5	\$	313	\$ 230	\$	241	\$	27	\$	21	\$ 278	\$	289	!
Diluted earnings per share	\$	7.15	\$	0.12	\$	7.27	\$ 5.47	\$	5.72	\$	0.64	\$	0.50	\$ 6.60	\$	6.85	(6 to 9%)
Diluted shares outstanding		43.0				43.0	42.I		42.1					42.1		42.I	·
Effective tax rate		22.4%				22.4%	23.5%		23.5%					23.5%		23.5%	
Operating margins:																	
Commercial/Industrial		15.8%		-		15.8%	11.4%		11.8%		+210 bps		-	13.7%		14.1%	(170 to 210 bps)
Defense		21.9%		+40 bps		22.3%	20.6%		20.8%		+60 bps		+190 bps	23.1%		23.2%	80 to 90 bps
Power		16.9%		+50 bps		17.4%	15.2%		15.4%		+150 bps		+40 bps	17.1%		17.2%	(20 to 30 bps)
Total operating margin		16.2%		+30 bps		16.5%	13.7%		14.0%		+150 bps		+70 bps	16.0%		16.2%	(30 to 50 bps)
Free cash flow <sup>(6)</sup>	\$	352	\$	19	\$	371	\$ 167	\$	197	\$	20	\$	163	\$ 350	\$	380	

Notes: Full year amounts may not add due to rounding. All financial information by reportable segment for the 2019 and 2020 reporting periods reflects the Corporation's first quarter 2020 segment reorganization.

(1) 2019 Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding the impact of first year purchase accounting costs associated with acquisitions (Defense segment), specifically one-time backlog amortization and transaction costs, as well as one-time transition and IT security costs related to the relocation of the DRG business (Power Segment).

(2) 2020 Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding \$35 million in restructuring costs, \$11 million in first year purchase accounting costs, specifically one-time backlog amortization and transaction costs associated with acquisitionis, \$4 million non-cash impairment of capitalized development of commercial acrospace program, and \$3 million in one-time transition and IT security costs related to the relocation of the DRG business, as well as a \$10 million non-cash currency translation loss (within non-operating income) related to the liquidation of a foreign legal entity.

(3) Commercial/Industrial segment 2020 Adjusted guidance excludes \$20 million in restructuring costs and \$2 million in one-time backlog amortization and transaction costs associated with the acquisition of Dyna-Flo.

(4) Defense segment 2020 Adjusted guidance excludes \$4 million in restructuring costs, \$9 million in one-time backlog amortization and transaction costs associated with the acquisitions of 901D and IADS, and \$4 million non-cash impairment of capitalized development costs related to a commercial aerospace program.

(5) Power segment 2020 Adjusted guidance excludes \$11 million in restructuring costs and \$3 million in one-time transition and IT security costs related to the relocation of the DRG business.

(6) Free Cash Flow is defined as cash flow from operations less capital expenditures. 2019 Adjusted Free Cash Flow excludes a \$19 million capital investment in the Power segment related to construction of a new, state-of-the-art naval facility for the DRG business. 2020 Adjusted Free Cash Flow guidance excludes a \$150 million voluntary contribution made in January to the Company's corporate defined benefit pension plan, a \$20 million cash impact from restructuring, and a \$13 million capital investment related to the new, state-of-the-art naval facility principally for DRG.

### Non-GAAP Reconciliations – Q2 2020 Results

(In millions, except EPS)	Q2-2020	Q2-2019	Change
Sales	\$ 550.0	\$ 639.0	(14%)
Reported operating income (GAAP)	\$ 55.3	\$ 105.7	(48%)
Adjustments (1)	23.2	2.0	
Adjusted operating income (Non-GAAP)	\$ 78.5	\$ 107.7	(27%)
Adjusted operating margin (Non-GAAP)	14.3%	16.8%	(250 bps)
Reported net earnings (GAAP)	\$ 31.0	\$ 80.1	(61%)
Adjustments, net of tax (1)	23.9	<u>1.5</u>	
Adjusted net earnings (Non-GAAP)	\$ 54.9	\$ 81.6	(33%)
Reported diluted EPS (GAAP)	\$ 0.74	\$ 1.86	(60%)
Adjustments, net of tax (1)	0.57	0.04	
Adjusted diluted EPS (Non-GAAP)	\$ 1.31	\$ 1.90	(31%)

<sup>(1)</sup> Adjusted operating income, operating margin, net earnings and diluted EPS results exclude \$15 million in restructuring costs, a non-cash impairment of capitalized development costs related to a commercial aerospace program, one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions, and one-time transition and IT security costs associated with the relocation of our DRG business.



## Non-GAAP Reconciliation – Organic Results

#### Three Months Ended June 30, 2020 vs. 2019

	Commerci	al/Industrial	De	fense	Po	ower	Total Curtiss-Wright			
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income		
Organic	(28%)	(59%)	(2%)	(11%)	(11%)	(14%)	(17%)	(35%)		
Acquisitions	1%	0%	9%	(1%)	0%	0%	3%	(1%)		
Restructuring	0%	(14%)	0%	(5%)	0%	(20%)	0%	(13%)		
Foreign Currency	0%	1%	0%	2%	0%	0%	0%	1%		
Total	(27%)	(72%)	7%	(15%)	(11%)	(34%)	(14%)	(48%)		

#### Six Months Ended June 30, 2020 vs. 2019

	Commerci	al/Industrial	De	fense	Po	ower	Total Curtiss-Wright					
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income				
Organic	(16%)	(35%)	5%	10%	(7%)	(14%)	(8%)	(19%)				
Acquisitions	1%	0%	10%	(1%)	0%	0%	3%	0%				
Restructuring	0%	(9%)	0%	(5%)	0%	(13%)	0%	(10%)				
Foreign Currency	0%	1%	0%	2%	0%	0%	0%	1%				
Total	(15%)	(43%)	15%	6%	(7%)	(27%)	(5%)	(28%)				

#### Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as revenue and operating income excluding the impact of restructuring costs, foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

Note: Amounts may not add due to rounding



### Non-GAAP Reconciliation – Adjusted Debt and Adjusted Net Debt

#### **CURTISS-WRIGHT CORPORATION and SUBSIDIARIES**

#### **Adjusted Debt and Adjusted Net Debt**

(Unaudited, in thousands)

		115 01	
	Ju	ne 30, 2020	
Current portion of long-term and short-term debt	\$	_	
Long-term debt		834,802	
Total debt	\$	834,802	
Less: Unamortized interest rate swap proceeds		10,336	
Less: Debt issuance costs, net		(534)	
Adjusted Debt	<b>\$</b>	825,000	
Less: Cash and cash equivalents	\$	155,383	
Adjusted Net Debt	\$	669,617	

#### Adjusted Debt and Adjusted Net Debt

The Corporation discloses Adjusted Debt and Adjusted Net Debt as it believes that these measures provide useful information regarding contractual amounts of borrowed capital to be repaid, net of cash available to repay such obligations. Adjusted Debt is defined as consolidated short-term and long-term debt (reported in accordance with GAAP), adjusted to exclude unamortized interest rate swap proceeds and debt issuance costs. Adjusted Net Debt is defined as Adjusted Debt less cash and cash equivalents.



As of

### Non-GAAP Reconciliation – EBITDA

## CURTISS-WRIGHT CORPORATION and SUBSIDIARIES EBITDA

(Unaudited, in thousands)

	For the trailing 1	For the trailing 12 months ended 6/30/2020	
Net Earnings	\$	254,700	
Add back: Interest		32,121	
Add back: Income Taxes		81,136	
Add back: Depreciation and Amortization		107,384	
EBITDA	\$	475,341	

#### **EBITDA**

The Corporation discloses EBITDA as it believes that this measure is useful in evaluating the Corporation's operating performance. EBITDA is defined as net earnings before interest, income taxes, depreciation, and amortization for the trailing twelve month period ended June 30, 2020.



## Non-GAAP Reconciliation – Leverage Ratios

#### **CURTISS-WRIGHT CORPORATION and SUBSIDIARIES**

(Unaudited, in thousands, except ratios)

Adjusted Net Debt-to-Net Capitalization	As of	As of June 30, 2020	
Adjusted Net Debt	\$	669,617	
Total Stockholders' equity		1,713,295	
Net Capitalization	\$	2,382,912	
		28.1 %	
Adjusted Debt-to-EBITDA	As of	As of June 30, 2020	
Adjusted Debt	\$	825,000	
EBITDA		475,341	
		1.7	
Adjusted Net Debt-to-EBITDA	As of	June 30, 2020	
Adjusted Net Debt	\$	669,617	
EBITDA		475,341	
		1.4	
Interest Coverage Ratio	As of	June 30, 2020	
EBITDA	\$	475,341	
Interest Expense		32,121	
		14.8	