

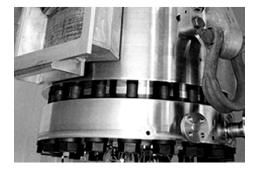






#### **Investor Overview**

#### Second Quarter 2015







NYSE: CW



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### **Curtiss-Wright Corporation**

*Global, diversified industrial company providing highly engineered products and services to Aerospace, Defense and Industrial Markets* 

- \$2.3 billion in 2015E sales
- Leadership positions in growing markets
- Enhancing safety, reliability and performance
- 9,000 employees worldwide











### First Quarter 2015 Highlights

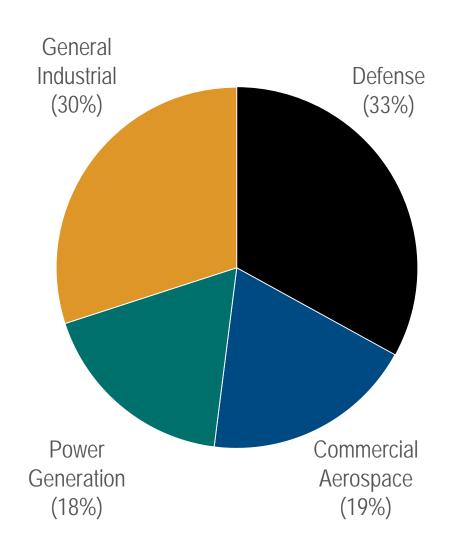
- Net Sales increased 1% (Up 3% organic)
- Operating Income increased 19% (Up 16% organic)
- Operating Margin up 210 bps to 13.3% (12.7% organic)
  - Solid organic growth in Commercial/Industrial and Power segments
  - Benefits of ongoing margin improvement initiatives
- Diluted EPS of \$0.89
  - Includes \$0.10 one-time net benefit from AP1000 program
- New Orders up 8%

Notes:

For the purposes of this presentation, Organic excludes the impact of foreign currency translation. All figures presented on a continuing operations basis.



## Leadership Position in Growing Markets



- Industrial: On- and off-road commercial vehicles; Industrial valves
- Commercial Aerospace: Leverage ramp up in OEM aircraft production rates
- Power Generation: Current and future generation nuclear operating reactors
- Defense:
  - Naval: Nuclear submarine and aircraft carrier programs
  - Aerospace: Embedded computing business supporting C4ISR and EW
  - Ground: International Armored Vehicles

Note: Percentages in chart relate to 2015E sales as of April 29, 2015.



Long-Term Financial Goals

3-5% Organic Sales Growth

>14% Operating Margin

12% Return on Invested Capital

>100% Free Cash Flow Conversion

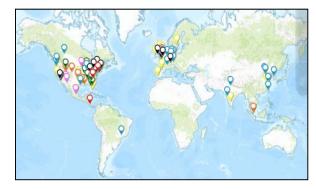
Top Quartile Performance in our Peer Group



### **Growth Strategies**







# GROW OUR CORE

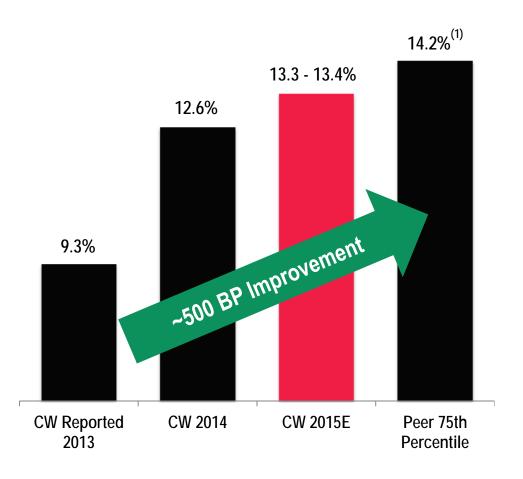
# EXPAND OUR TECHNOLOGIES

# ENTER NEW MARKETS



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# **Margin Expansion**



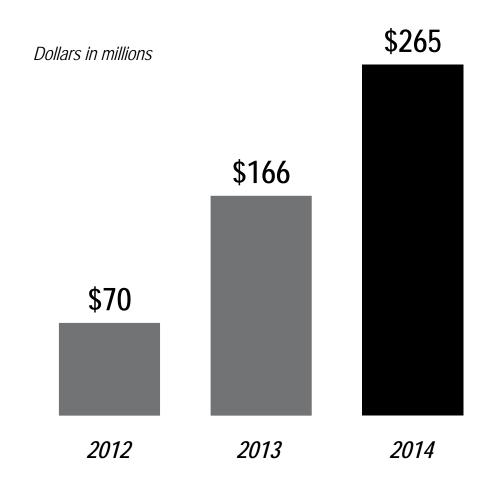
 Leveraging the benefits of ONE Curtiss-Wright

- Lean
- Supply Chain Management
- Shared Services
- Consolidations
- Operational and productivity improvement initiatives
- Steady organic sales growth

(1) Represents 3 year peer average for OI margin performance as of April 30, 2015.



## **Strong Free Cash Flow Generation**



- More efficient execution and cash flow management
- Universal focus on FCF tied to compensation
- Continued working capital reductions as a % of sales
- High CapEx scrutiny



### **Balanced Capital Allocation**



- Committed to steady returns to shareholders
- Employ free cash flow for bolt-on acquisitions
- Internal investment driving sustained growth

Based on expected annual Cash Flow from Operations

#### 2015E Financial Outlook (Guidance as of April 29, 2015)

	FY2014 Pro Forma	FY2015E	Change vs. 2014
Sales	\$2,243M	\$2,280 - 2,330M	2 - 4%
Operating Income CW Margin	\$282M 12.6%	\$303 - 312M 13.3% - 13.4%	7 - 10% 70 - 80 bps
Diluted EPS	\$3.46	\$3.80 - 3.90	10 - 13%
Free Cash Flow <sup>(1)</sup>	\$265M	\$100 - 120M	-
Adjusted Free Cash Flow (2)	\$254M	\$245 - 265M	~Flat - 4%

(1) Free Cash Flow is defined as cash flow from operations less capital expenditures.

(2) Adjusted Free Cash Flow excludes:

- Contributions to the Company's corporate defined benefit pension plan of \$40 million in 2014 and \$145 million in 2015, as well as Cash flows from Discontinued Operations of \$51 million in 2014.



# **ONE Curtiss-Wright**

**Organic Sales Growth** 

Operating Margin Expansion

Working Capital Management

**Balanced Capital Allocation** 

Leveraging the Scale and Efficiency of an Integrated Global Company

Earnings and Cash Flow Growth

**Delivering Long-Term Shareholder Value** 

