## 2013 Corporate Overview



## Transforming for the Future



## Safe Harbor Statement



Please note that the information provided in this presentation is accurate as of the date of the original presentation. The presentation will remain posted on this web site from one to twelve months following the initial presentation, but content will not be updated to reflect new information that may become available after the original presentation posting. The presentation contains forward-looking statements including, among other things, management's estimates of future performance, revenue and earnings, our management's growth objectives and our management's ability to produce consistent operating improvements. These forward-looking statements are based on expectations as of the time the statements were made only, and are subject to a number of risks and uncertainties which could cause us to fail to achieve our then-current financial projections and other expectations. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at www.sec.gov.



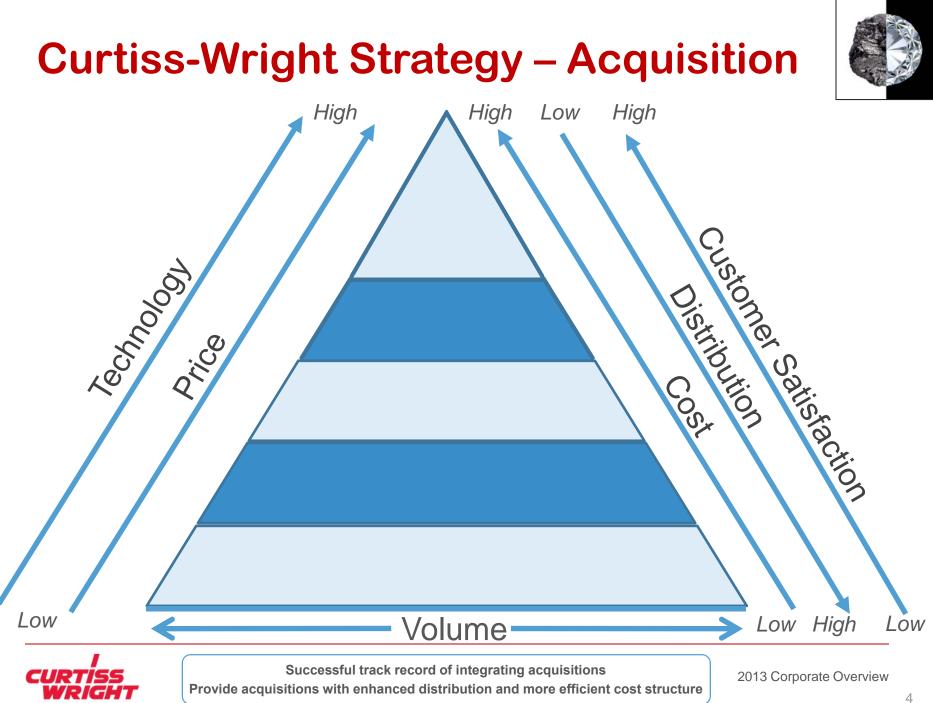
## Why Invest in Curtiss-Wright?

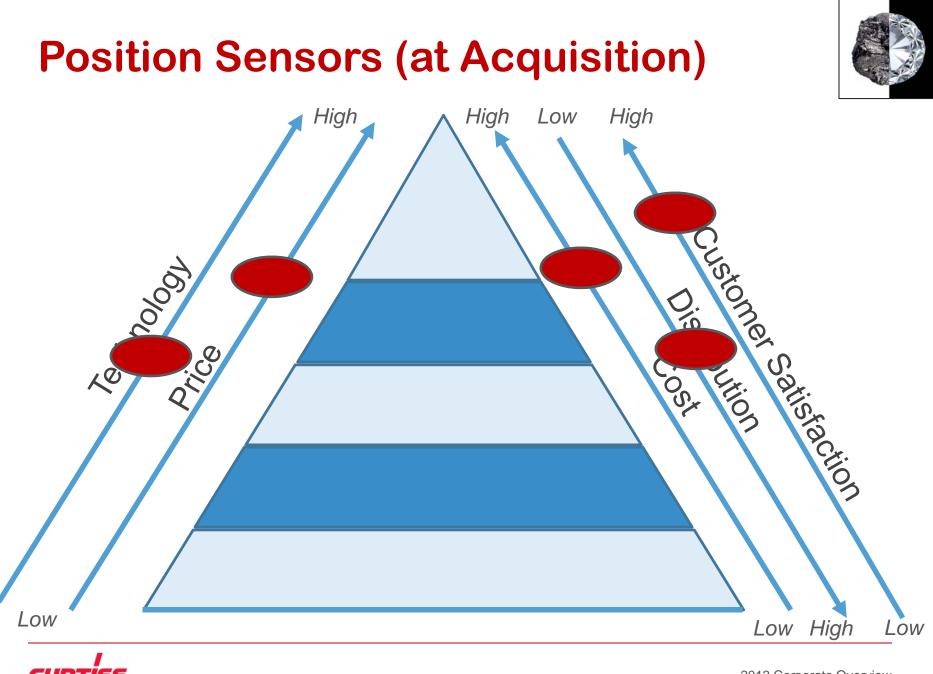


- Positioned for solid growth organically and through strategic acquisitions
- Innovative leader supplying critical technologies that matter
- Long standing customer relationships
- Reputation as a trusted supplier of advanced technology
- Solid financial and operational outlook

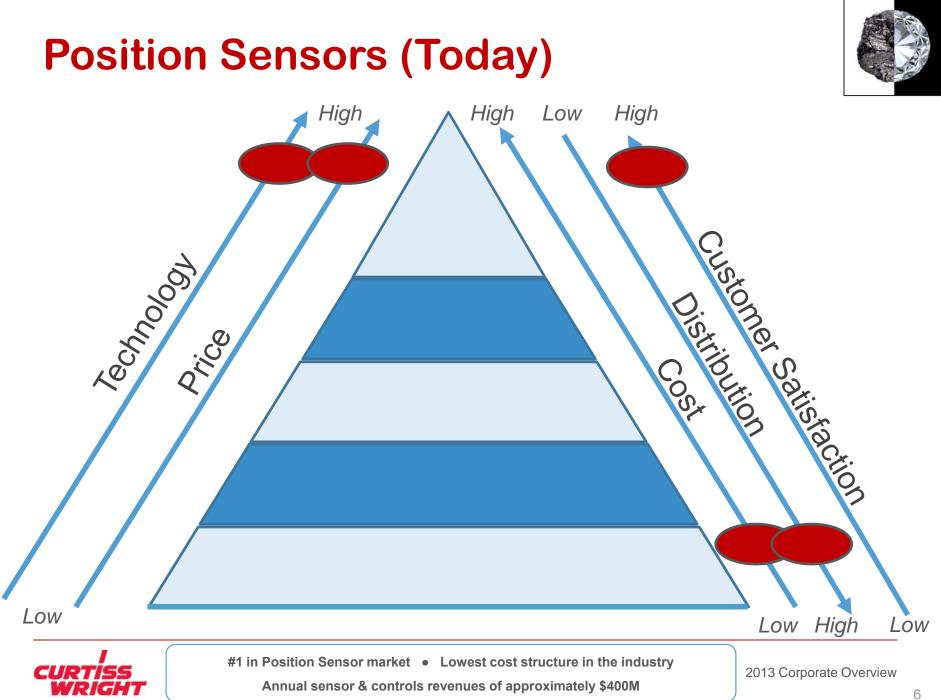












## **Global Sensor and Controls Business**



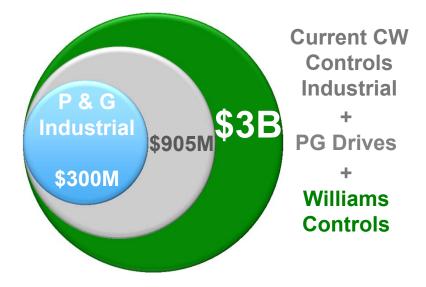
- = Sales / Support office and / or Employee
- = Rep / Agent / Distributor



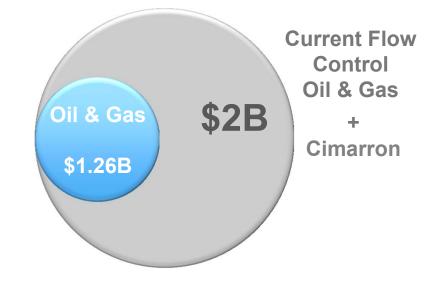


## **Growing our Addressable Market**





**Controls - Industrial** 



Flow Control - Oil & Gas

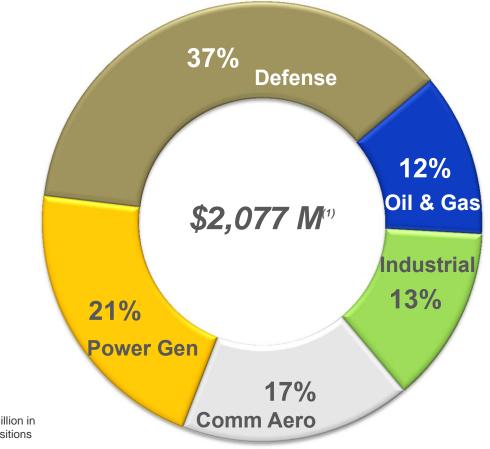


## **Evolving Market Exposure**



## **Pre-4Q Acquisitions**

## **2012 Baseline Forecast**



(1) Excludes approximately \$21 million in 2012 sales related to recent acquisitions



Geographic Diversification 

Balanced Market Offering

## **Evolving Market Exposure**

(2013E Guidance as of July 31, 2013)



### **2013E with Acquisitions** 30% PG DRIVES TECHNOLOGY Defense 18% \$2,480 -GARTNER Oil & Gas 2,520 M 18% Industrial **PHÖN Power Gen** 18% ILLIAMS RRON 16% C **Comm Aero**

Geographic Diversification 

Balanced End Market Offering



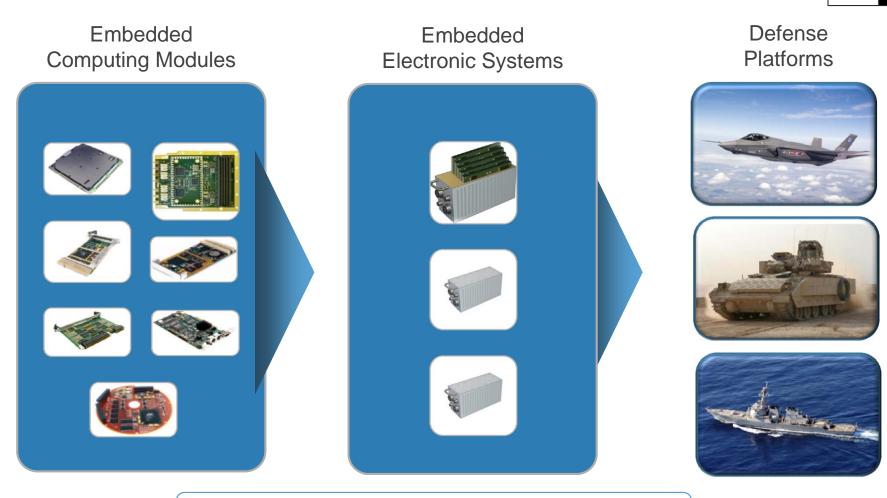
# Why Our Technologies Matter



- Curtiss-Wright supplies vital technology to a variety of industries
- Leading provider of unique, one-of-a-kind, sole source products
- Reputation for enhancing safety, reliability and performance in harsh operating environments
  - Provider of complex "must-not-fail" applications
- Technologies aimed at #1 or #2 share within their respective markets



# Advanced Technology Defense Electronics



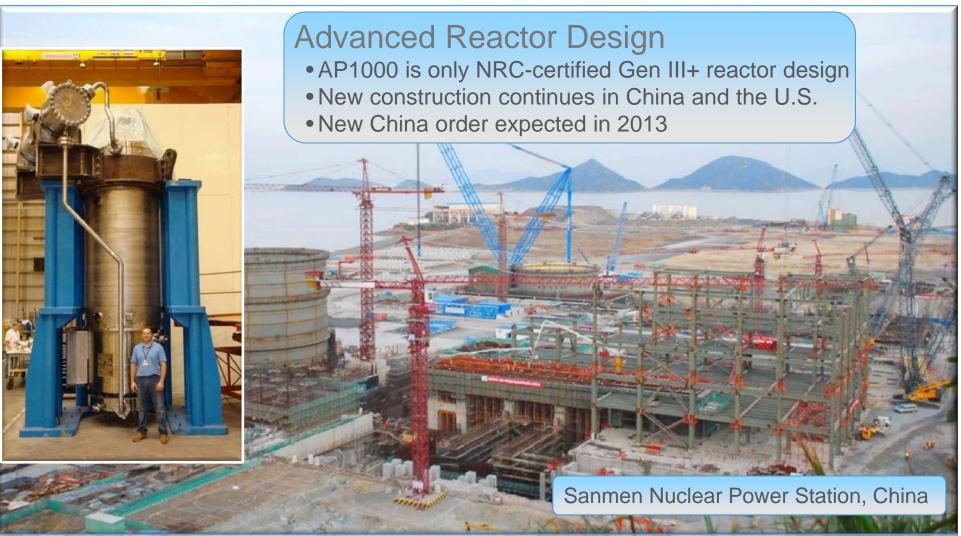
Curtiss-Wright is industry leader in embedded computing Focused on Commercial Off-the-Shelf (COTS) technology



**Advanced Technology** 



# **AP1000 Reactor Coolant Pumps**

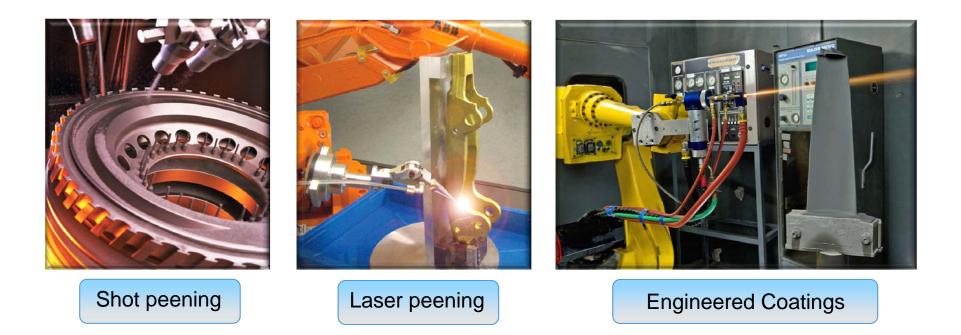




**Advanced Technology** 

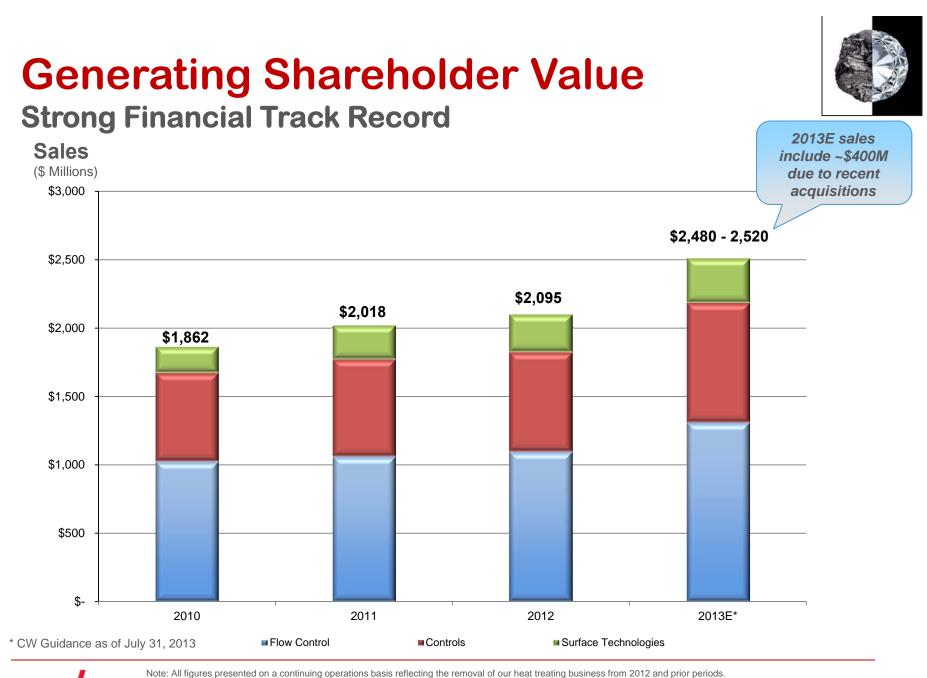
## **Surface Treatment**





Industry leading expertise in enhancing performance, extending life and preventing premature failure of critical components







# 2013E Financial Outlook (as of July 31, 2013)

(in 000's, excluding EPS)

Management Guidance	FY2013E
Total Sales	\$2,480 - 2,520M 18% - 20%
Flow Control	\$1,300 - 1,320M
Controls	\$865 - 875M
Surface Technologies	\$315 - 325M
Operating Income	\$232 - 240M 44% - 48%
Diluted EPS	\$2.75 - 2.85 41% - 46%
Diluted Shares Outstanding	47.6M
Effective Tax Rate	32.0%

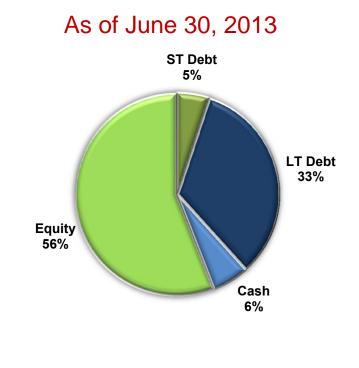
Full year amounts may not add due to rounding.



## **Balanced Capital Structure**

- Financial and operational discipline
  - Manage to internal 45% net debt to cap limitation
- Conservative balance sheet
- Focus on strategic acquisitions
- Net book debt to cap typically ~30%





### \$700 \$600 \$500 \$400 \$700 \$300 \$200 \$100 \$150 \$125 \$100 \$0 2013 2017 2021 Beyond 2021 ■ 5.74% Sr. Notes ■ 5.51% Sr. Notes ■3.84% Sr. Notes Future \*

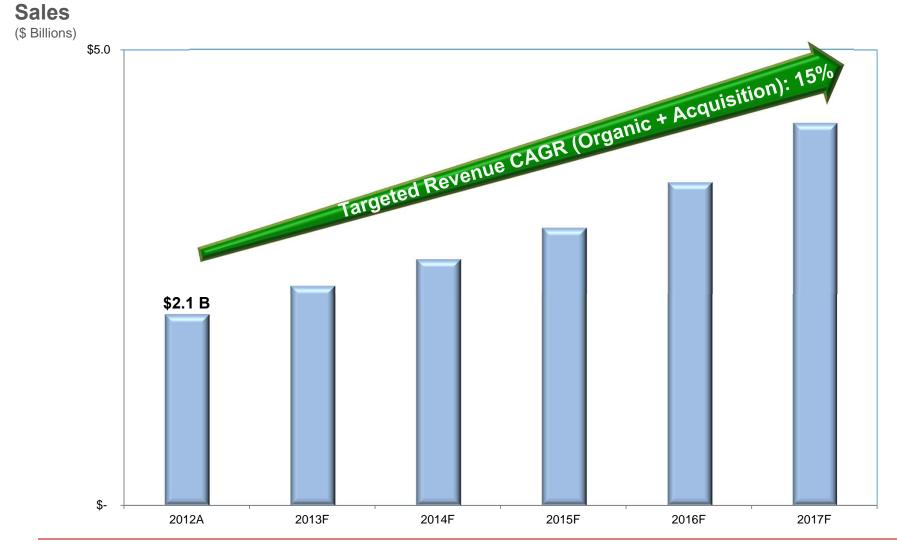
• Includes \$200 Million of 4.24% senior notes expiring in 2026, \$225 Million of 3.70% senior notes expiring in 2023, \$100 Million of 3.85% senior notes expiring in 2025, \$75 Million of 4.05% senior notes expiring in 2028 and \$100 Million of 4.11% senior notes expiring in 2028



(\$ Millions)

## **Positioned for Growth**







## Why You Should Invest in Curtiss-Wright!



- Successfully executing our long-term growth strategy
- Innovative leader in supplying unique technologies that matter
- Long standing customer relationships and reputation as a trusted supplier of advanced technology
- Solid financial and operational outlook

## Well Positioned To Significantly Increase Revenue and Profitability Over the Next Five Years

